

# City of Goodlettsville, Tennessee

## Comprehensive Annual Financial Report

For the Year Ended June 30, 2019



Prepared by the City of Goodlettsville, Tennessee, Department of Finance

**City of Goodlettsville, Tennessee**  
Comprehensive Annual Financial Report  
June 30, 2019

Prepared by the City of Goodlettsville, Tennessee, Department of Finance  
Julie High, Director of Finance and Administration

**City of Goodlettsville, Tennessee**  
 Comprehensive Annual Financial Report  
 June 30, 2019

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## Introductory Section



December 20, 2019

Honorable Mayor,  
Members of the Board of Commissioners, and  
Citizens of the City of Goodlettsville

State law requires that every general-purpose government publish within six months of the close of each fiscal year a complete set of audited financial statements. This report is published to fulfill that requirement for the fiscal year ended June 30, 2019.

This report consists of management's representations concerning the finances of the City of Goodlettsville. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the City of Goodlettsville has established a comprehensive internal control framework that is designed both to protect the city's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the City of Goodlettsville's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the City of Goodlettsville's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The City of Goodlettsville's financial statements have been audited by Blankenship CPA Group, PLLC, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City of Goodlettsville, for the fiscal year ended June 30, 2019, are presented fairly in all material aspects. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that the City of Goodlettsville's financial statements, for the fiscal year ended June 30, 2019, are fairly presented in all material aspects in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

GAAP require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The City of Goodlettsville's MD&A can be found immediately following the report of the independent auditors.

## **PROFILE OF THE CITY OF GOODLETTSVILLE**

The City of Goodlettsville is located both in Sumner County and Metropolitan Nashville-Davidson County. While more than 50% of the land area of Goodlettsville is in Sumner County, approximately sixty percent of its residents live in the Metropolitan Nashville-Davidson County portion of the City. The City of Goodlettsville is one of five satellite cities operating within the Metropolitan Nashville area. It is approximately 16 miles from downtown Nashville, and is served by numerous major transportation systems including Interstate 65, U.S. 41, U.S. 31-W, and State Route 386.

The City of Goodlettsville incorporated in 1958 and operates under the City Commission/City Manager form of government. The Municipality's legislative body is a five member Board of Commissioners that is elected at-large. Each Commissioner is elected to a four-year alternating term with elections conducted every two years. The Mayor is the ceremonial head of the Municipality and presides at meetings of the Board. The City Manager is the chief administrative officer of the Municipality. The City Manager is appointed by the Board of Commissioners and serves at their pleasure.

The City of Goodlettsville provides a wide range of services which include police and fire protection, the construction and maintenance of highways, streets, and other infrastructure, sanitation services, recreational and cultural services, planning and zoning, and general administrative services. In addition, the City operates a sewer collection system that currently serves 4,812 customers as of June 30, 2019. Sewer treatment services are provided by The Metropolitan Government of Nashville and Davidson County.

Nashville Electric Service and Cumberland Electric Membership Corporation provide electric service to the City's residents and Nashville Gas provides natural gas distribution. Water distribution is provided by Madison Suburban Utility District, the White House Utility District, and Metro Water Services. The City contracts for solid waste disposal and recycling with a private contractor.

All of the City's Governmental funds are annually appropriated. The Board of Commissioners is required to adopt a final budget by no later than the close of the fiscal year. This annual budget serves as the foundation for the City of Goodlettsville's financial planning and control. A staff budget kick-off meeting is held in January each year. In February, the Board of Commissioners conduct two work sessions to prioritize the city's capital needs. Department Heads then are required to submit their budget requests to the Assistant City Manager/Finance Director. The City Manager conducts departmental meetings in March of each year. The City Manager and Assistant City Manager/Finance Director make revenue estimates for the upcoming year. The budget is submitted to the Board of Commissioners in March/April, with a Board of Commissioners Budget Study Session held in April. First reading of the Budget is usually in May, with a final reading and public hearing by June 30, the close of the City's fiscal year. The budget is prepared by fund (i.e. general), department (i.e. police), and object code. Department heads are authorized to expend funds within total departmental appropriations. However, amendments to the budget that change departmental and/or total appropriations require the adoption of an ordinance by the Board of Commissioners. Budget transfers between departments require approval of the Board of Commissioners. Budget to actual comparisons are provided in this report for each governmental fund for which an appropriated annual budget has been adopted.

## **LOCAL ECONOMY**

The City of Goodlettsville is a growing residential and business community being a portion of the Nashville MSA. The local economy was able to sustain stability through the recession in 2008, and has continued to experience growth, as evidenced by this financial report. Commercial and residential construction is strong.

New commercial construction completed this year includes the TriStar Medical Group Skyline Primary Care facility within the new Conference Drive Office Park, and retail/office buildings in Northgate Park and Jackson Crossing.

Businesses that have submitted plans for construction or are under construction include the Crye-Leike office complex and retail space, and residential developments, Vintage Northcreek apartments and Parkview Preserve homes and townhomes.

In addition, the city's development services staff is working on other projects that are in the advanced planning stage.

The population of the City of Goodlettsville has experienced growth from 14,761 in 2000 to 15,921 in 2010. The U.S. Department of Census estimates the current population for the City of Goodlettsville to be 16,935 (U.S. Department of Census, American Community Survey 5-Year population estimate as of 2017).

Though the Tennessee Department of Labor and Workforce Development does not report unemployment rates for Goodlettsville, TN the area continues to see below average unemployment rates. The geographical boundaries of Goodlettsville lie in both Metro Nashville Davidson County and Sumner County in Tennessee. According to the TN Department of Labor and Workforce Development the October 2019 unemployment rate for Davidson County was 2.3% and Sumner County was 2.5%. The Bureau of Labor Statistics reported the State of Tennessee average for October 2019 was 3.4% while the U.S. average was 3.6%.

The City of Goodlettsville through the City Manager, Department of Economic and Community Development and various other boards work continually to improve the economic outlook for the future of Goodlettsville and its citizens. Major projects scheduled to aid in future development include a revitalization program for the downtown area as well as an expanded parks and greenway system.

## **LONG-TERM FINANCIAL PLANNING**

The City has numerous capital projects currently funded and under construction. These projects include the Main Street Revitalization Project, the Conference Drive Enhancement Project, a city-wide sidewalk project, and a high-mast lighting project for the I-65/Hwy 31/41 interchange. Many of these projects are being funded wholly or in part by Federal and State grants.

The City is committed to protecting its taxpayers' funds, and management scrutinizes all spending. Employee health insurance trends have been an area that the City is focused on controlling, and has established a committee to study the topic and provide options on how to address.

## **FINANCIAL POLICIES**

The City takes a conservative approach toward budgeting revenues in order to lessen the chance of a revenue shortage. This approach will help finance contingencies and unforeseen budget amendments. The City recognizes the importance of a diversified revenue system, and strives to not rely too heavily on one source. The City routinely reviews its various rates and fees and considers inflation and current market rates.

The City's Board has formally adopted a Fund Balance Policy which indicates that it will strive to maintain an unassigned fund balance in the General Fund in the range of 15% to 20% of operating expenditures. Since the adoption of this policy, the City has consistently exceeded this goal. The City's Board will review the policy every four years, and will monitor the fund balance continually throughout

the budget year. The City also has a formally adopted Internal Financial Controls Policy and a Debt Management Policy, which serve to further strengthen its overall fiduciary duties to the citizens of Goodlettsville.

## **AWARDS AND ACKNOWLEDGEMENTS**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City of Goodlettsville for its comprehensive annual financial report for the fiscal year ended June 30, 2018. This was the sixth consecutive year that the government has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The preparation of this report on a timely basis could not have been accomplished without the dedicated services of the highly qualified Administration and Finance staff at the City of Goodlettsville. Credit must also be given to the City Manager and Board of Commissioners for their support of excellence in financial reporting and fiscal integrity. Also, the City is indebted to the staff of Blankenship CPA Group, PLLC for their invaluable guidance and assistance.

Respectfully Submitted,

*Julie High*

Julie High  
Assistant City Manager

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*A government committed to operating with efficiency and integrity in all we do as we strive to enhance the quality of life for the community we serve.*



Government Finance Officers Association

**Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting**

Presented to

**City of Goodlettsville  
Tennessee**

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended

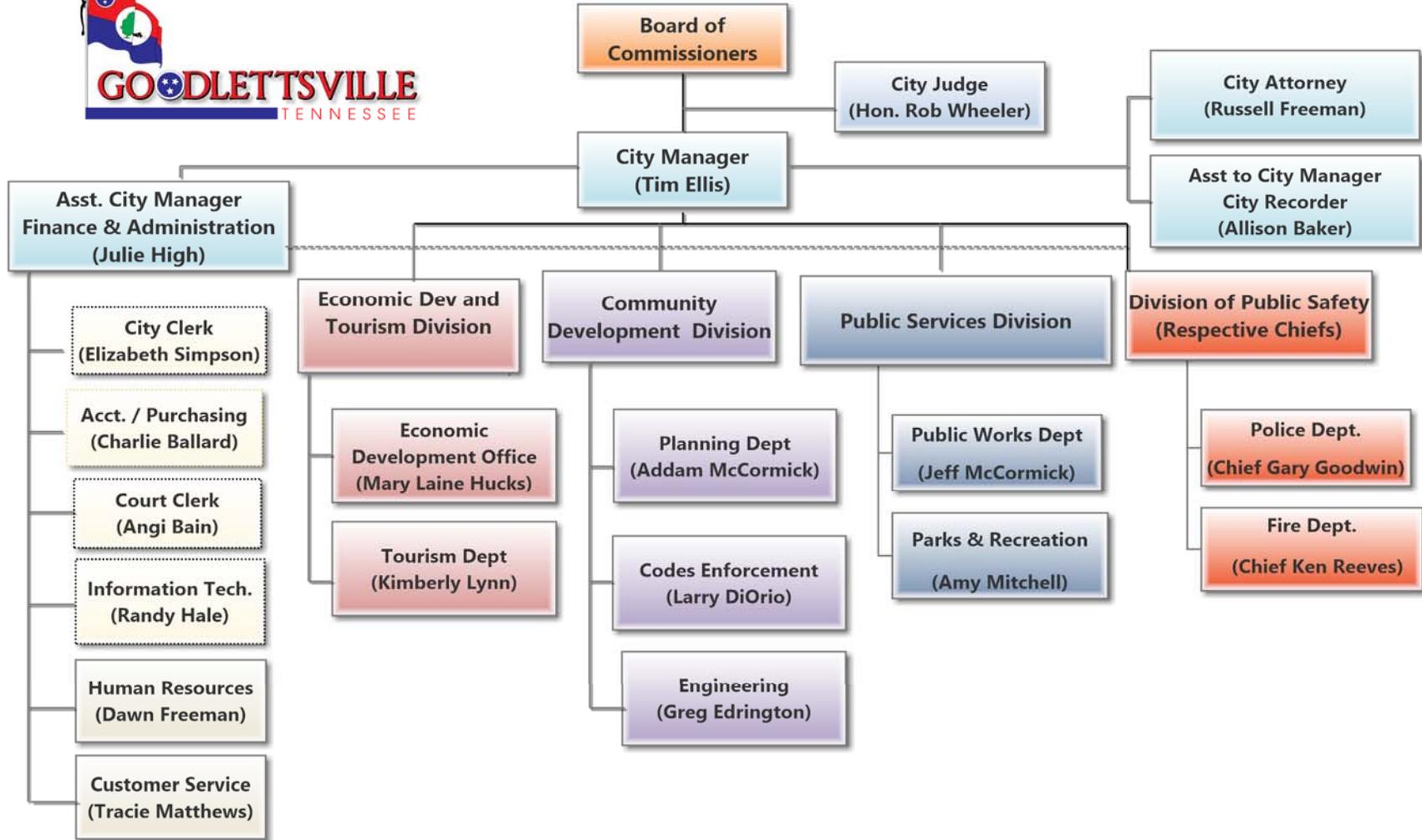
**June 30, 2018**

*Christopher P. Morill*

Executive Director/CEO



## City of Goodlettsville Organizational Chart



# City of Goodlettsville, Tennessee

## Roster of City Officials and Official Bonds of Principal Officials June 30, 2019

		<u>Period of Service</u>
City Commissioners		
Mayor	Jeff Duncan	7/1/18 to 6/30/19
Vice Mayor	Rusty Tinnin Vacant	11/8/18 to 6/30/19 7/1/18 to 11/8/18
Commissioner	Rusty Tinnin	7/1/18 to 11/8/18
Commissioner	Jimmy D. Anderson	11/8/18 to 6/30/19
Commissioner	Harry Bell	7/1/18 to 6/30/19
Commissioner	Zach Young	7/1/18 to 6/30/19
City Manager	Tim Ellis	7/1/18 to 6/30/19
City Attorney	Russell Freeman	7/1/18 to 6/30/19
City Judge	Robert Wheeler	7/1/18 to 6/30/19
City Recorder	Allison Baker	7/1/18 to 6/30/19
Chief of Police	Gary Goodwin	7/1/18 to 6/30/19
Director of Public Services	Jeff McCormick	7/1/18 to 6/30/19
Director of Planning and Development Services	Rodney Joyner Addam Mccormick	7/1/18 to 5/16/19 6/5/19 to 6/30/19
Director of Finance and Administration, Assistant City Manager, CMFO Designee	Julie High	7/1/18 to 6/30/19
Fire Chief	Ken Reeves	7/1/18 to 6/30/19

\* Salary information has been omitted from this schedule.

\*\* All employees of the City of Goodlettsville are covered under the Property and Crime policy with the TML Risk Management Pool up to \$150,000 crime coverage. The following positions have additional crime coverage under the Public Entity Partners policy:

City Manager	\$150,000
Chief of Police	\$150,000
Director of Finance and Administration	\$400,000

## Financial Section



## Independent Auditors' Report

To the Honorable Mayor and Members of the City Commission  
City of Goodlettsville, Tennessee

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Goodlettsville, Tennessee (the City), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City as of June 30, 2019, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters**

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the Management’s Discussion and Analysis and Pension and OPEB Information on pages 48 to 50 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management’s responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City’s basic financial statements. The introductory section, supplementary information on pages 51 to 62, and the statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplementary information on pages 51 to 62 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information on pages 51 to 62 is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated December 20, 2019, on our consideration of the City’s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City’s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering City’s internal control over financial reporting and compliance.



Blankenship CPA Group, PLLC  
Goodlettsville, Tennessee  
December 20, 2019

# City of Goodlettsville, Tennessee

## Management's Discussion and Analysis

June 30, 2019

### **Description of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements, which are comprised of three components: 1) government-wide financial statements, 2) fund financial statements and 3) notes to the financial statements. This report also contains supplementary information in addition to the basic financial statements themselves.

### **Government-wide Financial Statements**

The government-wide financial statements are designed to provide readers with a broad overview of the City's finances, in a manner similar to a private-sector business. The Statement of Net Position presents information on all of the City's assets, deferred outflows, liabilities and deferred inflows, with the net difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating. The Statement of Activities presents information showing how the City's net position changed during the fiscal year. All changes in net position are reported when the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in the future fiscal periods (e.g., uncollected taxes and earned but unused compensated absences).

Both of the government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from functions that are intended to recover all activities of the City, including general government and administration, public safety, public works, solid waste, parks and recreation, tourism, and stormwater. The business-type activity of the City includes the sewer operation. The government-wide financial statements can be found on pages 18-19 of this report.

### **Fund Financial Statements**

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City can be divided into two categories-governmental funds and proprietary funds.

### **Governmental Funds**

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on current sources and uses of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements. Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term effect of the government's near-term financing decisions. Both the governmental funds balance sheet and the governmental fund statements of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The City maintains seven governmental funds; information is presented separately in the Governmental Fund Balance Sheet and in the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balances for the General Fund, the only major fund presented. Data from the other six funds are combined into a single, aggregated presentation. Individual fund data for each of these non-major governmental funds is provided in the form of combining statements elsewhere in this report. The basic governmental fund financial statements can be found on pages 20-22 of this report.

### **Proprietary Funds**

The City maintains one proprietary fund. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses an enterprise fund to account for its sewer operations. Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The basic proprietary fund financial statements can be found on pages 24-27 of this report.

**City of Goodlettsville, Tennessee**  
Management's Discussion and Analysis – Continued  
June 30, 2019

**Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. The notes to the financial statements can be found on pages 28-47 of this report.

**Other Information**

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the City's progress in funding its obligation to provide pension benefits to its employees. Required supplementary information can be found on pages 48-50 of this report.

The combining statements referred to earlier in connection with non-major governmental funds are presented following the required supplementary information on pensions. Combining and individual statements and schedules can be found on pages 51-56 of this report.

In addition, the City has included numerous statistical schedules as required by the GFOA *Certificate of Achievement for Excellence in Financial Reporting* program. These schedules may be found on pages 63-83 of this report.

The activities of the City are accounted for in eight funds: General Fund, Drug Fund, Solid Waste Fund, Tourism Fund, Electronic Ticket Fund, Capital Projects Fund, Storm Water Fund, and Sewer Fund. In addition, the General Fund is divided into four areas. The Grant, Street Aid, and Tourism sections account for the receipt and expenditure of revenues that are restricted to certain purposes, and the General section accounts for all other General Fund activities.

**Condensed Comparative Data**

	<b>Primary Government</b>					
	<b>Governmental</b>		<b>Business-type</b>		<b>Total</b>	
	<b>Activities</b>		<b>Activities</b>			
	<b>2019</b>	<b>2018</b>	<b>2019</b>	<b>2018</b>	<b>2019</b>	<b>2018</b>
<b>Assets</b>						
Current and other assets	\$ 15,613,616	\$ 16,730,334	\$ 11,279,790	\$ 12,086,041	\$ 26,893,406	\$ 28,816,375
Capital assets	22,921,397	21,199,294	29,195,132	28,891,631	52,116,529	50,090,925
Total Assets	<u>38,535,013</u>	<u>37,929,628</u>	<u>40,474,922</u>	<u>40,977,672</u>	<u>79,009,935</u>	<u>78,907,300</u>
<b>Deferred Outflows of Resources</b>						
Deferred outflows	1,845,190	2,008,760	138,545	130,029	1,983,735	2,138,789
<b>Liabilities</b>						
Other liabilities	858,528	961,533	930,498	614,767	1,789,026	1,576,300
Long-term liabilities	16,216,165	17,134,639	6,593,578	6,920,200	22,809,743	24,054,839
Total Liabilities	<u>17,074,693</u>	<u>18,096,172</u>	<u>7,524,076</u>	<u>7,534,967</u>	<u>24,598,769</u>	<u>25,631,139</u>
<b>Deferred Inflows of Resources</b>						
Deferred inflows	5,886,086	4,707,666	22,104	200	5,908,190	4,707,866
<b>Net Position</b>						
Net Investment in capital assets	19,996,787	18,087,883	23,397,811	22,776,340	43,394,598	40,864,223
Restricted	1,684,922	1,709,878	-	-	1,684,922	1,709,878
Unrestricted	<u>(4,262,285)</u>	<u>(2,663,211)</u>	<u>9,669,476</u>	<u>10,796,194</u>	<u>5,407,191</u>	<u>8,132,983</u>
Total Net Position	<u>\$ 17,419,424</u>	<u>\$ 17,134,550</u>	<u>\$ 33,067,287</u>	<u>\$ 33,572,534</u>	<u>\$ 50,486,711</u>	<u>\$ 50,707,084</u>

**City of Goodlettsville, Tennessee**  
Management's Discussion and Analysis – Continued  
June 30, 2019

**Change in Net Position**

	Primary Government					
	Governmental		Business-type		Total	
	Activities		Activities			
	2019	2018	2019	2018	2019	2018
<b>Program Revenues</b>						
Charges for services	\$ 3,073,244	\$ 3,011,205	\$ 5,063,090	\$ 5,746,775	\$ 8,136,334	\$ 8,757,980
Operating grants and contributions	668,846	630,354	-	-	668,846	630,354
Capital grants and contributions	306,307	62,011	53,500	-	359,807	62,011
<b>General Revenues</b>	<u>13,934,341</u>	<u>13,602,041</u>	<u>242,055</u>	<u>169,296</u>	<u>14,176,396</u>	<u>13,771,337</u>
Total Revenues	<u>17,982,738</u>	<u>17,305,611</u>	<u>5,358,645</u>	<u>5,916,071</u>	<u>23,341,383</u>	<u>23,221,682</u>
<b>Expenses</b>						
General government	2,156,226	2,408,213	-	-	2,156,226	2,408,213
Public safety	8,853,833	9,418,417	-	-	8,853,833	9,418,417
Public works	1,916,021	1,909,799	-	-	1,916,021	1,909,799
Sanitation	1,065,990	876,534	-	-	1,065,990	876,534
Parks and recreation	2,142,689	2,105,983	-	-	2,142,689	2,105,983
Tourism	1,014,769	1,057,754	-	-	1,014,769	1,057,754
Stormwater utility	593,275	428,107	-	-	593,275	428,107
Interest on long-term debt	82,003	95,104	-	-	82,003	95,104
Sewer	-	-	5,736,950	5,675,626	5,736,950	5,675,626
Total Expenses	<u>17,824,806</u>	<u>18,299,911</u>	<u>5,736,950</u>	<u>5,675,626</u>	<u>23,561,756</u>	<u>23,975,537</u>
Increase (Decrease) in net position before transfers	157,932	(994,300)	(378,305)	240,445	(220,373)	(753,855)
Transfers	<u>126,942</u>	<u>142,073</u>	<u>(126,942)</u>	<u>(142,073)</u>	<u>-</u>	<u>-</u>
Increase (Decrease) in net position	284,874	(852,227)	(505,247)	98,372	(220,373)	(753,855)
Net Position - Beginning	<u>17,134,550</u>	<u>17,986,777</u>	<u>33,572,534</u>	<u>33,474,162</u>	<u>50,707,084</u>	<u>51,460,939</u>
Net Position - Ending	<u>\$ 17,419,424</u>	<u>\$ 17,134,550</u>	<u>\$ 33,067,287</u>	<u>\$ 33,572,534</u>	<u>\$ 50,486,711</u>	<u>\$ 50,707,084</u>

**Overall Analysis**

The City's overall financial condition continues to be very strong. The City's total net position decreased slightly from \$50.7 million in Fiscal Year 2018 to \$50.5 million in Fiscal Year 2019 or 0.4%. Governmental activities net position improved by approximately \$300,000 and business-type activities net position decreased by \$500,000 in the current year. Governmental activities program revenues were very stable, with an increase of almost \$700,000 over the prior fiscal year.

**Fund Analysis**

*General Fund* – The General Fund is the largest component of the governmental activities. The City relies heavily on local sales tax revenues. The Local Option Sales Tax represents approximately 1/3 of the total revenues in the General Fund. Collections continued to be strong in Fiscal Year 2019 with \$4,829,534 in revenue, an increase of \$220,318 or 4.77% over the prior year. Property Tax Revenue also represents approximately 1/3 of the total general fund revenues. The City's property tax rate remained unchanged; however, revenue increased over the prior year by over \$100,000, due largely to new development. The City recorded \$4,703,563 in property tax revenue for Fiscal Year 2019. Most all of the revenue types in the General Fund exceeded projections.

The City ended the year with a fund balance in the General Fund of \$6,616,029. The unassigned fund balance in the General Fund is \$3,800,099 as of June 30, 2019. The City's Fund Balance Policy has a target of 15%-20% of operating expenditures as unassigned fund balance. The unassigned balance on June 30, 2019 was 26% of the operating expenditures.

*Police Drug Fund* – The Police Drug Fund had operating revenues of \$31,597 in Fiscal Year 2019 and proceeds from the sale of fixed assets of \$50. Expenditures in the drug fund were \$36,210 and were all related to the Police K-9 officer. The ending fund balance June 30, 2019 for the Drug Fund was \$88,652, a decrease of \$4,563 from the prior year.

**City of Goodlettsville, Tennessee**  
Management's Discussion and Analysis – Continued  
June 30, 2019

*Solid Waste Fund* – The City outsources its sanitation services to a private contractor. The City collected \$1,080,439 in sanitation fees in Fiscal Year 2019, and \$7,104 in miscellaneous revenues. The City spent \$722,694 for the contracted sanitation and recycling services for the City in 2019. In addition, labor and related benefit costs of \$108,487 were incurred related to the operations of an onsite sanitation drop-off facility operated internally by Public Works, as well as other operating expenditures of \$35,359. The Solid Waste Fund recorded a bad debt expense of \$167,355 in Fiscal Year 2019. Revenues exceeded expenditures in the Solid Waste Fund by \$53,648. The Solid Waste Fund ended Fiscal Year 2019 with a fund balance of \$361,563.

*Tourism Fund* – Hotel/Motel occupancy tax collections for Fiscal Year 2019 were \$820,210, an increase over Fiscal Year 2018 of \$155,243, or 23%. This increase is largely due to 3 new hotels that opened during the year. The Tourism Fund also recorded admission fees, gift shop sales, and special program fees of \$64,453. Other miscellaneous revenues of \$11,650 were recorded, as well as contributions and grants of \$19,612. Expenditures in the Tourism Fund include the operations of the City's Historic Sites, as well as Economic Development and Tourism activities. Those expenditures totaled \$817,167 in Fiscal Year 2019. This was an increase in expenditures of \$111,527. The Tourism Fund ended Fiscal Year 2019 with a fund balance of \$1,010,281, an increase of \$98,758.

*Capital Projects Fund* – The Capital Projects Fund was established to record construction in progress. Once the capital project is complete, it is then transferred to fixed assets. The projects recorded in the Capital Projects fund are large projects spanning multiple years. Reimbursement type grant proceeds of \$306,307 were recorded in the Capital Projects Fund in Fiscal Year 2019; as well as \$553,973 in loan proceeds. The City received \$189,729 related to the Main Street Project, and recorded expenditures of \$362,291. \$19,478 was received as reimbursement related to the Conference Drive Enhancement Project, and \$29,091 was expended. Both of these projects are funded through the Federal Highway Administration and are 80/20 grants. The City also received \$15,632 in reimbursement type grant proceeds related to the Conference Drive Congestion Mitigation Air Quality Grant, while spending \$5,632. This is also funded through the Federal Highway Administration, but is a 100% grant. The City received \$81,468 related to the Peay Park Splash Pad project; and recorded expenditures of \$561,274. This grant is funded through the State of Tennessee Department of Environment and Conservation Local Parks and Recreation fund and is a 50/50 grant. These grants require the recipient to expend the funds and then request reimbursement through TDOT/TDEC. The City was required to fund 50% of a State Grant that will provide high-mast lighting at the Hwy 31/41 and I-65 corridor. That resulted in an expenditure of \$554,102 in the Capital Projects Fund. The City also received \$553,973 in loan proceeds from a loan with the Tennessee Municipal Bond Fund that is being used to fund the City's portion of these large capital projects.

*Storm Water Utility Fund* – The Storm Water Utility is responsible for funding the operation, construction and maintenance of storm water management devices, for storm water system planning, and management. The Storm Water Utility generates its revenue through user fees. In Fiscal Year 2019, revenues generated from storm water fees were \$899,642. The fund also recorded \$22,731 in interest revenue. Total expenditures related to storm water operations, repair and maintenance were \$431,988 in Fiscal Year 2019, with an additional \$449,528 expended toward infrastructure improvement projects. This resulted in a \$40,857 increase in the ending fund balance at June 30, 2019 of \$1,355,321.

*Electronic Citation Fund* – The Electronic Citation Fund is a special revenue fund that was established to account for the electronic citation fee, which is assigned to each traffic citation resulting in a conviction. These fees are assessed as court costs and paid by traffic offenders. Funds collected may only be used for the maintenance of an electronic citation program or technology related to such a program. Fees collected in the Electronic Citation Fund for Fiscal Year 2019 totaled \$7,380. There were no expenditures in the Electronic Citation Fund in Fiscal Year 2019, resulting in an ending fund balance of \$13,782 at June 30, 2019.

*Sewer Fund* – Operating revenues in the Sewer Fund decreased during Fiscal Year 2019, from \$5,746,775 to \$5,063,090. The decrease was mostly the result of a one-time adjustment that increased the revenue in the prior year. Operating expenses were consistent with the prior year, slightly increasing by \$70,000 to \$5,562,435. There was an operating loss in the Sewer Fund of \$499,345, and the net position decreased by \$505,247 to \$33,067,287 as of June 30, 2019.

**City of Goodlettsville, Tennessee**  
Management's Discussion and Analysis – Continued  
June 30, 2019

**Budget Variances in the General Fund**

The General Fund revenues exceeded budgeted revenues by 6.4% (\$876,896). Most all of the City's revenue sources exceeded the budgeted revenue due to another year of an improved economy compared to a cautiously conservative budget. The largest variances were local taxes and intergovernmental revenues, further indication of a strong state and local economy. Total General Fund expenditures were approximately 9.0% under budget (\$1,642,806). Every department in the City operated under budget in Fiscal Year 2019. The City budgeted a decrease in the general fund balance; however, the positive budget variances resulted in an ending fund balance greater than projected. The ending balance at June 30, 2019 was \$6,616,029.

**Capital Asset and Long-term Debt Activity**

The City invested in public safety in 2019, by purchasing an overt video camera system (\$63,372) for the Police Department, and by installing security cameras at Moss-Wright Park and upgrading security cameras at the Community Center (\$25,018). The City also replaced 5 police vehicles (\$146,703), as well as a truck for the fire department (\$30,587), a truck for the stormwater department (\$24,993), and a vehicle for the tourism department (\$21,957). The City spent \$987,654 resurfacing City streets, and \$174,395 resurfacing the roadway in Moss-Wright park. A replacement tractor with a side mower was purchased for the public works department (\$84,263), as well as an asphalt rejuvenator (\$40,957). All of these capital asset additions were purchased using operating funds. The Sewer Rehabilitation project continued with the City investing \$918,399 improving sewer infrastructure. The Madison Creek Sewer system improvements also continued, with the City spending \$475,309 in Fiscal Year 2019 on that project. The City has a loan with the State Revolving Loan Fund through Tennessee Department of Environment and Conservation to fund those Sewer projects. \$273,280 was spent in Fiscal Year 2019 on storm water improvements and repairs. The Storm Water Utility fee was initiated to fund storm water infrastructure improvements and repairs. Detailed information related to Capital Assets may be found in Note 7 on pages 40-41; and detailed schedules related to Long-Term Debt and Capital Leases are found in Note 8 and Note 9 on pages 42-45.

**Schedule of Changes in Capital Assets**

	<u>Balance</u> <u>June 30, 2018</u>	<u>Additions</u>	<u>Disposals</u>	<u>Transfers</u>	<u>Balance</u> <u>June 30, 2019</u>
<b>Governmental Activities</b>					
Capital Assets Not Being Depreciated					
Land	\$ 4,254,452	\$ -	\$ -	\$ -	\$ 4,254,452
Construction in Progress	1,560,472	1,735,656	-	-	3,296,128
Total Capital Assets Not Being Depreciated	<u>\$ 5,814,924</u>	<u>\$ 1,735,656</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,550,580</u>
Capital Assets Being Depreciated					
Buildings	\$ 7,806,410	\$ -	\$ -	\$ -	\$ 7,806,410
Improvements	7,854,204	1,270,873	-	-	9,125,077
Machinery and Equipment	10,113,508	560,281	(89,136)	-	10,584,653
Infrastructure	11,774,067	298,271	-	-	12,072,338
Total Capital Assets Being Depreciated	<u>\$ 37,548,189</u>	<u>\$ 2,129,425</u>	<u>\$ (89,136)</u>	<u>\$ -</u>	<u>\$ 39,588,478</u>

**City of Goodlettsville, Tennessee**  
Management's Discussion and Analysis – Continued  
June 30, 2019

**Schedule of Changes in Capital Assets – Continued**

	Balance June 30, 2018	Additions	Disposals	Transfers	Balance June 30, 2019
<b>Business-type Activities</b>					
Capital Assets Not Being Depreciated					
Land	\$ 2,154,521	\$ -	\$ -	\$ -	\$ 2,154,521
Construction in Progress	248,141	1,393,710	-	(723,450)	918,401
Total Capital Assets Not Being Depreciated	<u>\$ 2,402,662</u>	<u>\$ 1,393,710</u>	<u>\$ -</u>	<u>\$ (723,450)</u>	<u>\$ 3,072,922</u>
Capital Assets Being Depreciated					
Buildings	\$ 4,332,627	\$ -	\$ -	\$ -	\$ 4,332,627
Improvements	5,213,308	-	-	-	5,213,308
Machinery and Equipment	2,316,994	-	-	-	2,316,994
Infrastructure	31,205,535	-	-	723,450	31,928,985
Total Capital Assets Being Depreciated	<u>\$ 43,068,464</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 723,450</u>	<u>\$ 43,791,914</u>
<b>Governmental Activities</b>					
Accumulated Depreciation					
Buildings	\$ 4,676,388	\$ 189,375	\$ -	\$ -	\$ 4,865,763
Improvements	4,026,263	394,243	-	-	4,420,506
Machinery and Equipment	8,467,270	896,374	(89,263)	-	9,274,381
Infrastructure	4,993,898	663,113	-	-	5,657,011
Total Accumulated Depreciation	<u>\$ 22,163,819</u>	<u>\$ 2,143,105</u>	<u>\$ (89,263)</u>	<u>\$ -</u>	<u>\$ 24,217,661</u>
<b>Business-type Activities</b>					
Accumulated Depreciation					
Buildings	\$ 2,115,433	\$ 108,339	\$ -	\$ -	\$ 2,223,772
Improvements	633,566	106,956	-	-	740,522
Machinery and Equipment	1,730,636	143,284	-	-	1,873,920
Infrastructure	12,099,860	731,630	-	-	12,831,490
Total Accumulated Depreciation	<u>\$ 16,579,495</u>	<u>\$ 1,090,209</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 17,669,704</u>
<b>Total Governmental Activities, Net</b>	<u>\$ 21,199,294</u>	<u>\$ 1,721,976</u>	<u>\$ 127</u>	<u>\$ -</u>	<u>\$ 22,921,397</u>
<b>Total Business-type Activities, Net</b>	<u>\$ 28,891,631</u>	<u>\$ 303,501</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 29,195,132</u>

**Schedule of Changes to Long-Term Liabilities – Governmental Activities**

	Balance June 30, 2018	Additions	Reductions	Balance June 30, 2019	Due within 1 Year
Compensated Absences	\$ 617,392	\$ -	\$ 300,134	\$ 317,258	\$ 300,134
Capital Leases	733,475	-	414,855	318,620	227,398
Bonds Payable	2,377,936	553,973	326,136	2,605,773	319,718
Net OPEB Liability	10,080,891	230,468	-	10,311,359	-
Net Pension Liability	3,324,945	-	662,007	2,662,938	-
Totals	<u>\$ 17,134,639</u>	<u>\$ 784,441</u>	<u>\$ 1,703,132</u>	<u>\$ 16,215,948</u>	<u>\$ 847,250</u>

**City of Goodlettsville, Tennessee**  
Management’s Discussion and Analysis – Continued  
June 30, 2019

**Schedule of Changes to Long-Term Debt – Business-type Activities**

	<u>Balance</u> <u>June 30, 2018</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance</u> <u>June 30, 2019</u>	<u>Due Within</u> <u>1 Year</u>
Compensated Absences	\$ 20,540	\$ 1,108	\$ -	\$ 21,648	\$ 15,746
State Revolving Loan	5,792,599	321,621	331,272	5,782,948	355,135
General Obligation Refunding Bond	301,266	-	301,266	-	-
Capital Leases	21,426	-	21,426	-	-
Debt Refunding Premium	-	-	-	-	-
Net OPEB Liability	578,135	39,470	-	617,605	-
Net Pension Liability	206,234	-	34,857	171,377	-
Totals	<u>\$ 6,920,200</u>	<u>\$ 362,199</u>	<u>\$ 688,821</u>	<u>\$ 6,593,578</u>	<u>\$ 370,881</u>

**Other Matters**

Fiscal Year 2019 was a year focused improving services for citizens, residents, and businesses. The City implemented a true Customer Service Center to better serve its customers, as well as improve efficiencies. The City began consolidating the Community Services department into one facility to better serve the public. Several capital projects aimed at improving transportation within the City, were either started or carried over from the prior year. The financial position of the City remained strong, with the City meeting its fund balance goal.

The City’s Tourism Fund benefitted from the strong tourism industry in neighboring Metropolitan Nashville. All of the activities of the Tourism Department are funded by the City Hotel Occupancy Tax. Those activities include the operation of the City’s Historic Sites, as well as Economic Development and Tourism activities. Hotel Occupancy tax collections were \$820,210 in Fiscal Year 2019, which was a 23% increase over the previous year. Three new hotels opened in Goodlettsville during Fiscal Year 2019, and the city’s tourism department is focused on attracting more visitation to the city. Also, an activity within the Tourism Fund, is the Economic Development department’s recruitment of vibrant businesses, retail, office, and industrial, to our City.

Local Option Sales Tax collections increased in Fiscal Year 2019 due to another year of a strong economy. Collections for the year were up 4.8% over the prior fiscal year. The City continues to experience improved sales tax collections year after year. This is the fourth straight year of increases. Since Fiscal Year 2010, the City has either experienced an increase in the sales tax collections or a slight decrease of less than 2% (2013 -0.77%, 2015 -1.11%). Staff monitors Local Option Sales Tax collections very closely and routinely requests situs reports from the Tennessee Department of Revenue to verify businesses are coded correctly that are in the City of Goodlettsville. The City’s Economic Development efforts are focused on bringing high quality businesses into Goodlettsville, while retaining the many successful businesses that are currently in the City.

The City continued work on various grant funded capital projects in Fiscal Year 2019. Those projects included the Main Street Re-Development project, the Streambank Stabilization Project, the Traffic Signal Synchronization project, and the Conference Drive Enhancement project. Just after the fiscal year end of June 30, the City opened its first splash pad water park. This project was funded also by a grant, and most of the work was completed in Fiscal Year 2019. These grants allow the City to make improvements in the community for its residents, while protecting its property tax rate. City staff will continue to explore and apply for grants as they are made available.

**City of Goodlettsville, Tennessee**  
Management's Discussion and Analysis – Continued  
June 30, 2019

**Additional Information**

For the sixth consecutive year, the City of Goodlettsville received the Government Finance Officers Association *Certificate of Achievement for Excellence in Financial Reporting* for its Comprehensive Annual Financial Report for Fiscal Year Ended June 30, 2018. The City will submit this report to the GFOA for consideration of this prestigious award for 2019.

# City of Goodlettsville, Tennessee

## Statement of Net Position

June 30, 2019

	Primary Government		
	Governmental Activities	Business-type Activities	Total
<b>Assets</b>			
Cash and Cash Equivalents	\$ 7,862,340	\$ 10,196,856	\$ 18,059,196
Receivables, Net	7,562,271	794,965	8,357,236
Unbilled Revenues	75,499	287,969	363,468
Prepaid Items	113,506	-	113,506
Subtotal Assets	<u>15,613,616</u>	<u>11,279,790</u>	<u>26,893,406</u>
Capital Assets:			
Land, Land Improvements, and Construction in Progress	7,550,580	3,072,921	10,623,501
Other Capital Assets, Net of Depreciation	15,370,817	26,122,211	41,493,028
Total Capital Assets	<u>22,921,397</u>	<u>29,195,132</u>	<u>52,116,529</u>
 Total Assets	 <u>38,535,013</u>	 <u>40,474,922</u>	 <u>79,009,935</u>
<b>Deferred Outflows of Resources</b>			
Deferred Pensions	<u>1,845,190</u>	<u>138,545</u>	<u>1,983,735</u>
<b>Liabilities</b>			
Accounts Payable and Other Current Liabilities	858,528	930,498	1,789,026
Long-term Liabilities:			
Current Portion of Compensated Absences	300,134	15,746	315,880
Current Portion of Long-term Debt	581,715	340,939	922,654
Noncurrent Liabilities Due in More than One Year:			
Compensated Absences	17,124	5,902	23,026
Long-term Debt	2,342,895	5,442,009	7,784,904
Net Other Postemployment Benefits Liability	10,311,359	617,605	10,928,964
Net Pension Liability	2,662,938	171,377	2,834,315
 Total Liabilities	 <u>17,074,693</u>	 <u>7,524,076</u>	 <u>24,598,769</u>
<b>Deferred Inflows of Resources</b>			
Deferred Property Tax Revenue	5,791,745	-	5,791,745
Deferred Pensions	94,341	22,104	116,445
 Total Deferred Inflows of Resources	 <u>5,886,086</u>	 <u>22,104</u>	 <u>5,908,190</u>
<b>Net Position</b>			
Net Investment in Capital Assets	19,996,787	23,397,811	43,394,598
Restricted for:			
Drug	88,652	-	88,652
Tourism	959,176	-	959,176
Stormwater Utility	329,098	-	329,098
Solid Waste	294,214	-	294,214
Electronic Citation	13,782	-	13,782
Unrestricted	(4,262,285)	9,669,476	5,407,191
Total Net Position	<u>\$ 17,419,424</u>	<u>\$ 33,067,287</u>	<u>\$ 50,486,711</u>

See notes to the financial statements.

## City of Goodlettsville, Tennessee

### Statement of Activities

For the Year Ended June 30, 2019

Functions/Programs	Program Revenues				Net (Expense) Revenue and Changes in Net Position		
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Primary Government		
					Governmental Activities	Business-type Activities	Total
<b>Primary Government</b>							
Governmental Activities							
General Government	\$ 2,156,226	\$ 324,354	\$ -	\$ 306,307	\$ (1,525,565)	\$ -	\$ (1,525,565)
Public Safety	8,853,833	288,706	60,189	-	(8,504,938)	-	(8,504,938)
Public Works	1,916,021	-	589,045	-	(1,326,976)	-	(1,326,976)
Solid Waste	1,065,990	1,087,543	-	-	21,553	-	21,553
Parks and Recreation	2,142,689	325,713	-	-	(1,816,976)	-	(1,816,976)
Tourism	1,014,769	64,453	19,612	-	(930,704)	-	(930,704)
Stormwater Utility	593,275	899,642	-	-	306,367	-	306,367
Insurance Proceeds	-	43,856	-	-	43,856	-	43,856
Drug and Gambling Revenue	-	31,597	-	-	31,597	-	31,597
Electronic Citation	-	7,380	-	-	7,380	-	7,380
Interest on Long-term Debt	82,003	-	-	-	(82,003)	-	(82,003)
Total Governmental Activities	17,824,806	3,073,244	668,846	306,307	(13,776,409)	-	(13,776,409)
Business-type Activities							
Sewer	5,736,950	5,063,090	-	53,500	-	(620,360)	(620,360)
Total Primary Government	\$ 23,561,756	\$ 8,136,334	\$ 668,846	\$ 359,807	(13,776,409)	(620,360)	(14,396,769)
<b>General Revenues</b>							
Property and Personalty Taxes					4,752,279	-	4,752,279
TVA and Other PILOT Taxes					206,968	-	206,968
Income Taxes					93,127	-	93,127
Sales Taxes					6,241,949	-	6,241,949
Alcoholic Beverage Taxes					522,347	-	522,347
Business Taxes					414,371	-	414,371
Hospitality Taxes					820,210	-	820,210
Cable Taxes					126,387	-	126,387
Franchise Taxes					509,400	-	509,400
Miscellaneous State Taxes					24,571	-	24,571
Unrestricted Investment Earnings					151,633	208,455	360,088
Miscellaneous					71,099	33,600	104,699
<b>Transfers, Net</b>					126,942	(126,942)	-
Total General Revenues and Transfers					14,061,283	115,113	14,176,396
Change in Net Position					284,874	(505,247)	(220,373)
Net Position - July 1, 2018					17,134,550	33,572,534	50,707,084
Net Position - June 30, 2019					\$ 17,419,424	\$ 33,067,287	\$ 50,486,711

See notes to the financial statements.

# City of Goodlettsville, Tennessee

## Balance Sheet Governmental Funds June 30, 2019

	General Fund	Non-major Governmental Funds	Total Governmental Funds
<b>Assets</b>			
Cash in Bank	\$ 5,025,853	\$ 2,836,487	\$ 7,862,340
Receivables, Net	5,830,384	716,152	6,546,536
Intergovernmental Receivables	838,656	-	838,656
Due From Other Fund	840,635	-	840,635
Prepaid Items	113,506	-	113,506
Total Assets	\$ 12,649,034	\$ 3,552,639	\$ 16,201,673
<b>Liabilities, Deferred Inflows of Resources and Fund Balances</b>			
<b>Liabilities</b>			
Accounts Payable	\$ 207,678	\$ 362,632	\$ 570,310
Other Liabilities	20,136	1,804	21,940
Accrued Wages and Taxes	234,143	16,392	250,535
Due to Other Fund	-	840,635	840,635
Total Liabilities	461,957	1,221,463	1,683,420
<b>Deferred Inflows of Resources - Deferred Property Tax</b>	5,571,048	-	5,571,048
<b>Fund Balances (Deficit)</b>			
Nonspendable:			
Prepaid Items	113,506	-	113,506
Restricted For:			
Drug	-	88,652	88,652
Tourism	-	609,329	609,329
Stormwater Utility	-	1,309,331	1,309,331
Solid Waste	-	345,351	345,351
Electronic Citation	-	13,782	13,782
Committed To:			
Fleet Maintenance	2,177,582	-	2,177,582
Assigned To:			
OPEB	524,842	-	524,842
Tourism	-	400,953	400,953
Solid Waste	-	16,211	16,211
Stormwater Utility	-	45,989	45,989
Unassigned	3,800,099	(498,422)	3,301,677
Total Fund Balances (Deficit)	6,616,029	2,331,176	8,947,205
Total Liabilities, Deferred Inflows, of Resources and Fund Balances	\$ 12,649,034	\$ 3,552,639	\$ 16,201,673

Reconciliation of Balance Sheet - Governmental Funds to Statement of Net Position are different because:

Total Governmental Fund Balances	\$ 8,947,205
Assets are not available to pay for current-period expenditures and, therefore, are not reported in the funds.	252,578
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	22,921,397
Deferred outflows of resources and inflows of resources that are not reported in the funds	1,530,152
Some liabilities, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds.	(16,231,908)
Net Position of the Governmental Activities	\$ 17,419,424

**City of Goodlettsville, Tennessee**  
Statement of Revenues, Expenditures, and Changes in Fund Balances  
Governmental Funds  
For the Year Ended June 30, 2019

	<b>General Fund</b>	<b>Non-major Governmental Funds</b>	<b>Total Governmental Funds</b>
<b>Revenues</b>			
Local Taxes	\$ 11,039,140	\$ -	\$ 11,039,140
Licenses and Permits	298,178	-	298,178
Fines	288,706	-	288,706
Drug and Gambling Revenue	-	31,597	31,597
Intergovernmental Revenues	2,452,777	-	2,452,777
Charges for Services	325,713	2,051,914	2,377,627
Hotel / Motel Taxes	-	820,210	820,210
Interest	-	33,355	33,355
Contributions and Grants	-	325,919	325,919
Miscellaneous Revenues	179,421	8,129	187,550
<b>Total Revenues</b>	<b>14,583,935</b>	<b>3,271,124</b>	<b>17,855,059</b>
<b>Expenditures</b>			
Current:			
General Government	2,790,996	-	2,790,996
Public Safety	8,005,033	-	8,005,033
Public Works	809,345	-	809,345
Street Lights - Public Works	216,492	-	216,492
Street Maintenance - Public Works	57,535	-	57,535
Solid Waste	-	1,033,895	1,033,895
Drug Fund	-	36,210	36,210
Parks and Recreation	1,831,198	-	1,831,198
Tourism	-	734,591	734,591
Stormwater Utility	-	431,988	431,988
Debt Service:			
Principal	740,774	-	740,774
Interest	87,859	-	87,859
Capital Outlay	1,748,702	2,116,505	3,865,207
<b>Total Expenditures</b>	<b>16,287,934</b>	<b>4,353,189</b>	<b>20,641,123</b>
Deficiency of Revenues Under Expenditures	(1,703,999)	(1,082,065)	(2,786,064)
<b>Other Financing Sources</b>			
Transfers In	126,942	-	126,942
Sales of Capital Assets	8,884	50	8,934
Debt Proceeds	-	553,973	553,973
Insurance Recoveries	43,856	-	43,856
<b>Total Other Financing Sources</b>	<b>179,682</b>	<b>554,023</b>	<b>733,705</b>
Net Change in Fund Balances	(1,524,317)	(528,042)	(2,052,359)
Fund Balance - July 1, 2018	8,140,346	2,859,218	10,999,564
Fund Balance - June 30, 2019	<u>\$ 6,616,029</u>	<u>\$ 2,331,176</u>	<u>\$ 8,947,205</u>

See notes to the financial statements.

## City of Goodlettsville, Tennessee

### Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances to the Statement of Activities For the Year Ended June 30, 2019

Amounts reported for governmental activities in the statement of activities are different from the amounts reported for governmental funds in the statement of revenues, expenditures and changes in fund balances because:

Net change in fund balances - total governmental funds \$ (2,052,359)

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense, net of disposals. This is the amount by which capital outlay expenditures of \$3,865,207 exceeded depreciation expense, net of disposals, of \$2,143,104 in the current period. 1,722,103

Governmental funds report retirement contributions as expenditures. These expenditures are reported as deferred outflows of resources and either pension income or expense in the government-wide financial statements. This is the amount by which pension expenditures exceed pension expense in the current period. 47,446

The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however has any effect on net position. Also, governmental funds report the effect of issuance costs, premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities. This amount is the net effect of these differences in the treatment of long-term debt and related items. 192,657

Some revenues and expenses reported in the statement of activities do not require the use of current financial resources and, therefore are not reported as revenues and expenditures in governmental funds. 375,026

\$ 284,873

**City of Goodlettsville, Tennessee**  
Statement of Revenues, Expenditures, and Changes in Fund Balances  
Budget and Actual  
General Fund  
For the Year Ended June 30, 2019

	General Fund			
	Budgeted Amounts		Actual	Positive (Negative) Variance with
	Original	Final		Final
<b>Revenues</b>				
Local Taxes:				
Property and Personalty Taxes	\$ 4,499,000	\$ 4,499,000	\$ 4,703,563	\$ 204,563
Sales Taxes	4,400,000	4,400,000	4,829,534	429,534
Alcoholic Beverage Taxes	525,000	525,000	455,885	(69,115)
Business Taxes	430,000	430,000	414,371	(15,629)
Cable Taxes	125,000	125,000	126,387	1,387
Franchise Taxes	475,000	475,000	509,400	34,400
Licenses and Permits	268,000	268,000	298,178	30,178
Fines	285,500	285,500	288,706	3,206
Intergovernmental Revenues:				
Sales Taxes	1,300,000	1,300,000	1,412,415	112,415
Gasoline and Motor Fuel Taxes	425,000	425,000	439,488	14,488
Petroleum Special Taxes	95,000	95,000	149,557	54,557
Income Taxes	111,000	111,000	117,698	6,698
Alcoholic Beverage Taxes	67,500	67,500	66,462	(1,038)
TVA - In Lieu of Tax	197,000	197,000	206,968	9,968
Grants	31,800	43,800	60,189	16,389
Charges for Services	325,300	359,300	325,714	(33,586)
Miscellaneous Revenues	100,940	100,940	179,421	78,481
Total Revenues	<u>13,661,040</u>	<u>13,707,040</u>	<u>14,583,936</u>	<u>876,896</u>
<b>Expenditures</b>				
Current:				
General Government:				
Salaries and Benefits	1,641,741	1,641,741	1,622,386	19,355
Repairs and Maintenance	82,500	82,500	80,117	2,383
Supplies	60,000	60,000	95,269	(35,269)
Retirees Benefits	500,000	500,000	343,774	156,226
Other Operating Expenses	762,450	762,450	649,450	113,000
Public Safety - Police:				
Salaries and Benefits	4,883,579	4,883,579	4,839,639	43,940
Repairs and Maintenance	255,000	266,500	275,876	(9,376)
Supplies	160,000	160,000	144,908	15,092
Other Operating Expenses	426,600	426,600	331,764	94,836
Public Safety - Fire:				
Salaries and Benefits	2,169,076	2,181,076	2,022,007	159,069
Repairs and Maintenance	84,525	95,025	101,217	(6,192)
Supplies	92,000	92,000	94,367	(2,367)
Other Operating Expenses	187,793	187,793	195,256	(7,463)
Public Works:				
Salaries and Benefits	544,894	544,894	587,565	(42,671)
Repairs and Maintenance	195,000	195,000	116,842	78,158
Supplies	34,000	34,000	33,198	802
Street Lighting	175,000	175,000	216,492	(41,492)
Other Operating Expenses	167,000	167,000	129,275	37,725
Parks and Recreation:				
Salaries and Benefits	1,132,876	1,132,876	1,166,748	(33,872)
Repairs and Maintenance	183,500	242,021	242,962	(941)
Supplies	35,000	35,000	30,019	4,981
Other Operating Expenses	400,000	400,000	391,469	8,531
Capital Outlay	2,600,895	2,650,895	1,748,702	902,193
Debt Service:				
Principal	835,391	835,391	740,774	94,617
Interest	179,400	179,400	87,859	91,541
Total Expenditures	<u>17,788,220</u>	<u>17,930,741</u>	<u>16,287,935</u>	<u>1,642,806</u>
(Deficit) Excess of Revenues (Under) Over Expenditures	<u>(4,127,180)</u>	<u>(4,223,701)</u>	<u>(1,703,999)</u>	<u>2,519,702</u>
<b>Other Financing Sources (Uses)</b>				
Transfers In (Out)	135,000	135,000	126,942	(8,058)
Sales of Capital Assets	-	-	8,884	8,884
Insurance Recoveries	-	22,000	43,856	21,856
Debt Issuance	255,000	255,000	-	(255,000)
Total Other Financing Sources (Uses)	<u>390,000</u>	<u>412,000</u>	<u>179,682</u>	<u>(232,318)</u>
Net Change in Fund Balances	(3,737,180)	(3,811,701)	(1,524,317)	2,287,384
Fund Balance - July 1, 2018	<u>8,140,346</u>	<u>8,140,346</u>	<u>8,140,346</u>	<u>-</u>
Fund Balance - June 30, 2019	<u>\$ 4,403,166</u>	<u>\$ 4,328,645</u>	<u>\$ 6,616,029</u>	<u>\$ 2,287,384</u>

See notes to the financial statements.

# City of Goodlettsville, Tennessee

## Statement of Fund Net Position

### Proprietary Fund

June 30, 2019

	<b>Enterprise Fund</b>
	<b>Sewer Fund</b>
<b>Assets</b>	
<b>Current Assets</b>	
Cash	\$ 10,196,856
Accounts Receivable, Less Allowance of \$248,238	602,053
Grants Receivable	192,912
Unbilled Revenues	287,969
Total Current Assets	11,279,790
<b>Capital Assets</b>	
Capital Assets	46,864,836
Accumulated Depreciation	(17,669,704)
Total Capital Assets	29,195,132
Total Assets	40,474,922
<b>Deferred Outflows of Resources</b>	
Deferred Pensions	138,545
<b>Liabilities</b>	
Accounts Payable	913,123
Accrued Interest Payable	2,141
Accrued Wages, Payroll Taxes, and Deductions Payable	14,603
Other Current Liabilities	631
Current Portion of Long-Term Liabilities	340,939
Total Current Liabilities	1,271,437
<b>Long-term Liabilities</b>	
Compensated Absences Payable	21,648
Bonds Payable	5,442,009
Net Other Postemployment Benefits Liability	617,605
Net Pension Liability	171,377
Total Long-term Liabilities	6,252,639
Total Liabilities	7,524,076
<b>Deferred Inflows of Resources</b>	
Deferred Pensions	22,104
<b>Net Position</b>	
Net Investment in Capital Assets	23,397,811
Unrestricted	9,669,476
Total Net Position	\$ 33,067,287

See notes to the financial statements.

**City of Goodlettsville, Tennessee**  
Statement of Revenues, Expenses, and Changes in Fund Net Position  
Proprietary Fund  
For the Year Ended June 30, 2019

	<b>Enterprise Fund</b>
	<b>Sewer Fund</b>
<b>Operating Revenues</b>	
Charges for Services:	
Sewer Fees	\$ 4,897,741
Sewer Flow Charges	131,499
Permits/Connection Fees	29,500
Miscellaneous Revenues	4,350
Total Operating Revenues	5,063,090
<b>Operating Expenses</b>	
Cost of Services	3,179,004
Administration	1,128,652
Depreciation and Amortization	1,090,209
Insurance	17,431
Repairs and Maintenance	147,139
Total Operating Expenses	5,562,435
Operating Loss	(499,345)
<b>Non-Operating Revenues (Expenses)</b>	
Interest Revenue	208,455
Rental Revenue	33,600
Interest Expense	(174,515)
Total Non-Operating Revenues (Expenses)	67,540
Loss before Contributions and Transfers	(431,805)
<b>Tap Fees - Contributions</b>	53,500
<b>Transfers</b>	(126,942)
Decrease in Net Position	(505,247)
Net Position - July 1, 2018	33,572,534
Net Position - June 30, 2019	\$ 33,067,287

See notes to the financial statements.

# City of Goodlettsville, Tennessee

## Statement of Cash Flows

### Proprietary Fund

For the Year Ended June 30, 2019

	<u>Enterprise Fund</u> <u>Sewer Fund</u>
<b>Cash Flows from Operating Activities:</b>	
Cash Received from Customers	\$ 5,138,369
Cash Payments to Suppliers for Goods and Services	(3,916,714)
Cash Payments to Employees for Services	(635,564)
Net Cash Provided by Operating Activities	<u>586,091</u>
<b>Cash Flows from Noncapital Financing Activities:</b>	
Transfer to Other Funds	(126,942)
Net Cash Used by Noncapital Financing Activities	<u>(126,942)</u>
<b>Cash Flows from Capital and Related Financing Activities:</b>	
Proceeds from Issuance of Bonds/Loans	321,621
Principal Paid on Bonds/Loans	(653,964)
Interest Paid on Long-Term Debt	(174,515)
Cash Received from Tap Fees	53,500
Capital Contributions	(192,912)
Acquisition and Construction of Capital Assets	(969,293)
Net Cash Used by Capital and Related Financing Activities	<u>(1,615,563)</u>
<b>Cash Flows from Investing Activities:</b>	
Cash Received from Billboard Rentals	33,600
Interest Received	208,455
Net Cash Provided by Investing Activities	<u>242,055</u>
Net Decrease in Cash	(914,359)
Cash at Beginning of Year	<u>11,111,215</u>
Cash at End of Year	<u>\$ 10,196,856</u>

See notes to the financial statements.

**City of Goodlettsville, Tennessee**

Statement of Cash Flows - Continued

Proprietary Fund

For the Year Ended June 30, 2019

	<u>Enterprise Fund</u> <u>Sewer Fund</u>
<b>Reconciliation of Operating Income to Net Cash Provided by Operating Activities:</b>	
Operating Loss	\$ (499,345)
Adjustments to Reconcile Operating Income to Net Cash Provided by Operating Activities:	
Depreciation and Amortization	1,090,209
(Increase) Decrease in:	
Accounts Receivable	54,924
Unbilled Revenue	20,355
Prepaid Items	9,525
Deferred Outflow - Pension	(8,516)
Increase (Decrease) in:	
Accounts Payable	(114,116)
Accrued Wages, Payroll Taxes, and Deductions Payable	5,090
Compensated Absences Payable	1,108
Other Postemployment Benefits Liability	39,470
Net Pension Liability	(34,857)
Deferred Inflow - Pension	22,244
Net Cash Provided by Operating Activities	<u>\$ 586,091</u>
<b>Supplemental Disclosure of Noncash Capital and Related Financing Activities:</b>	
Purchase of Capital Assets Financed with Accounts Payable	<u>\$ 486,148</u>

See notes to the financial statements.

# City of Goodlettsville, Tennessee

## Notes to the Financial Statements

June 30, 2019

### **Note 1. Significant Accounting Policies**

The City of Goodlettsville's financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The more significant accounting policies established in GAAP and used by the City are discussed below.

#### **A. Reporting Entity**

The City of Goodlettsville (the City) is a municipality governed by an elected five-member commission. These financial statements present the financial position and activities of the City government only. The City has no component units, thus no blended or discretely presented component units are included in these financial statements.

#### **B. Government-wide and Fund Financial Statements**

##### *Government-wide Financial Statements*

The government-wide financial statements (the Statement of Net Position and the Statement of Activities) report information on all of the activities of the City. As a rule, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are payments-in-lieu of taxes and other charges between the government's utilities and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The statement of activities demonstrates the degree to which the direct expenses of a given program are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific program. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given program and 2) operating or capital grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Taxes and other items not included among program revenues are reported instead as general revenues.

##### *Fund Financial Statements*

The government uses funds to report on its financial position and the results of its operations. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain government functions or activities. A fund is a separate accounting entity with a self-balancing set of accounts.

The City has its funds classified into two categories: governmental and proprietary. Each category, in turn, is divided into separate "fund types."

Governmental funds are used to account for all or most of a government's general activities including the collection and disbursement of earmarked monies (special revenue funds) and the acquisition or construction of general fixed assets (capital projects funds). The General Fund is used to account for all activities of the general government not accounted for in some other fund.

Proprietary funds are used to account for activities similar to those found in the private sector, where the determination of net income is necessary or useful to sound financial administration. Goods or services from such activities can be provided either to outside parties (enterprise funds) or to other departments or agencies primarily within the government (internal service funds).

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 1. Significant Accounting Policies – Continued**

**B. Government-wide and Fund Financial Statements – Continued**

The following is a list of the City's funds:

*Governmental Fund Types*

General Fund – This fund is the primary operating fund of the City and is used to account for all financial transactions and resources except those required to be accounted for in another fund. Revenues are derived primarily from property and other local taxes, state and federal distributions, licenses, permits, charges for service, and interest income.

Special Revenue Funds – These funds accounts for revenue derived from specific sources (other than major capital projects) that are restricted by legal and regulatory provisions to finance specific activities. The Special Revenue Funds are the Solid Waste Fund, Tourism Fund, Drug Fund, Stormwater Utility Fund and Electronic Citation Fund. The Solid Waste, Stormwater Utility, Tourism, Drug, and Electronic Citation Funds are not considered major funds for reporting purposes.

Capital Projects Fund – This fund accounts for and reports financial resources that are restricted, committed, or assigned to expenditure for capital outlays of governmental fund types including the acquisition and construction of capital facilities and other capital assets.

*Proprietary Fund Types*

Enterprise Fund – The Sewer Fund is used to account for the revenues generated from the charges for sanitary sewer services provided to the residential and commercial users of the City.

**C. Measurement Focus and Basis of Accounting**

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are assessed. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers all revenues to be available in the period for which levied if they are collected within 60 days of the end of the current fiscal period. Those revenues susceptible to accrual are property taxes, franchise taxes, special assessments, licenses, interest revenue, and charges for services. Fines, permits, and parking meter revenues are not susceptible to accrual because generally they are not measurable until received in cash. Expenditures are recorded when the related fund liability is incurred. Principal and interest on long-term debt are recorded as fund liabilities when due or when amounts have been accumulated in the debt service fund for payments to be made early in the following year. Operating statements of these funds present increases (i.e., revenues and other financing sources) and decreases (i.e., expenditures and other financing uses) in net current assets.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. Operating expenses for the proprietary funds include the necessary costs to provide the services including the cost of personal and contractual services, supplies, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources as they are needed.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 1. Significant Accounting Policies – Continued**

**D. Budgets and Budgetary Accounting**

The City uses a modified accrual basis for budgeting in governmental funds and full accrual basis for budgeting in proprietary funds and has established the following procedures with regard to the budgetary data reflected in the financial statements:

1. Prior to May 15 the proposed operating budgets are presented to the City Commission for review and approval.
2. The budget is legally enacted through the passage of an ordinance which also sets the tax rate.
3. Revisions to the budget during the fiscal year require the City Commission's approval.
4. Budgets for the various funds are adopted on a basis consistent with generally accepted accounting principles (GAAP).

**E. Cash and Cash Equivalents**

The City defines its cash and cash equivalents to include only cash on hand, demand deposits and short-term investments with original maturities of three months or less from the date of acquisition, including restricted cash. State statutes authorize the City to invest in obligations of the U.S. Treasury, certificates of deposit, certain federal nonconvertible debt securities, repurchase agreements, and the State Treasurer's Investment Pool. Cash equivalents are stated at cost.

**F. Capital Assets**

Capital assets, which includes property, plant, equipment, and infrastructure assets, are reported in the applicable governmental or business-type activities columns in the government-wide financial statements and in the fund financial statements for proprietary funds. All capital assets are valued at historical cost or estimated historical cost if actual historical is not available. Donated assets are reported at acquisition value. Repairs and maintenance are recorded as expenses.

Assets capitalized, not including infrastructure assets, have an original cost of \$5,000 or more and over three years of useful life. Infrastructure assets capitalized have an original cost of \$100,000 or more. Depreciation has been calculated on each class of depreciable property using the straight-line method. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are expensed. Estimated useful lives are as follows:

	Estimated Useful Life (Years)
Buildings	40
Improvements	7 - 40
Machinery and Equipment	5 - 10
Infrastructure	15 - 20

Outlays for capital assets and improvements are capitalized, as projects are constructed, in accordance with the City's capitalization policy. Interest and indirect costs incurred during the construction phase of capital assets of proprietary funds are reflected in the capitalized value of the asset constructed. Depreciation/amortization expense is allocated to functions/programs and included as a direct expense in the Statement of Activities. Capital assets that are under construction or development and have not been completed are put into Construction in Progress and are presented as a capital asset not being depreciated on the Statement of Net Position.

**G. Compensated Absences**

It is the City's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. An employee's total accumulated vacation time may not exceed the following amounts: 120 hours after five years of employment; 160 hours after ten years of employment; and 400 hours after twenty years of employment. Employees may accumulate unused sick time up to 960 hours, of which 50% is paid upon retirement.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 1. Significant Accounting Policies – Continued**

**H. Property Tax**

Taxes are levied on October 1 and are due and payable on or before February 28 of the following year. Uncollected property taxes attach as an enforceable lien on property as of March 1. Property tax revenues are recognized when levied. An allowance is established for delinquent taxes to the extent that their collectability is doubtful.

Under *GASB Codification of Governmental Accounting and Financial Reporting Standards, Section N50, Non-Exchange Transactions*, property taxes are imposed nonexchange revenue. Assets (accounts receivable) from imposed nonexchange transactions are recorded when the City has an enforceable legal claim to the asset. The enforceable legal claim date for property taxes is the assessment date. The assessment date has been designated in the enabling legislation as of January 1. Therefore, the City has recorded the succeeding year's receivable and deferred inflows of revenue for taxes assessed as of year-end that will not be received until after year-end.

**I. Interfund Receivables and Payables**

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "interfund receivables/payables" (i.e., the current portion of interfund loans) or "due to/from other funds" (i.e., the non-current portion of interfund loans). Any residual balances outstanding between the governmental activities and business-type activities are reported in the governmental-wide financial statements as "internal balances."

**J. Interfund Transactions**

Interfund services provided and used are accounted for as revenues, expenditures, or expenses. Transactions that constitute reimbursements to a fund for expenditures/expenses initially made from it that are properly applicable to another fund, are recorded as expenditures/expenses in the reimbursing fund and as reductions of expenditures/expenses in the fund that is reimbursed. Residual amounts due at year-end on quasi-external transactions are shown as due to/from other funds.

All other interfund transactions, except interfund services provided and used, are reported as transfers. All other interfund transfers are reported as transfers.

**K. Long-term Liabilities**

Long-term liabilities consist of bonds, notes, and other indebtedness including liabilities associated with compensated absences and post-employment benefits. In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the effective interest method. Bonds payable are reported net of the applicable bond premium or discount. In the fund financial statements, long-term debt is recognized as a liability of a governmental fund when due, or when resources have been accumulated in the debt service fund for payment early in the following year. For other long-term obligations, only that portion expected to be financed from expendable available financial resources is reported as a fund liability of a governmental fund. Long-term liabilities expected to be financed from proprietary fund operations are accounted for in those funds.

**L. Fund Balance**

The City classifies fund balances in accordance with *GASB Codification of Governmental Accounting and Financial Reporting Standards, Section 1800.142, Fund Balance Reporting*. This statement classifies fund balances into clearly defined categories making the nature and extent of the constraints placed on a government's fund balances more transparent. The following classifications describe the relative strength of the spending constraints as defined in the City's fund balance policy:

Nonspendable Fund Balance – Funds that cannot be spent due to their form (e.g. inventories, prepaid items, and long term receivables) or funds that legally or contractually must be maintained intact (e.g. principal of permanent funds).

Restricted Fund Balance – Funds that are mandated for a specific purpose by external parties, constitutional provisions or enabling legislation.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 1. Significant Accounting Policies – Continued**

**L. Fund Balance – Continued**

Committed Fund Balance – Funds that are set aside for a specific purpose by the City’s highest level of decision-making authority (i.e. Board of Commission) and the highest form of authority (ordinance). This commitment of funds is authorized by ordinance and is binding unless removed by ordinance. Formal action must be taken prior to the end of the fiscal year; however, the actual amount can be determined after the close of the year.

Assigned Fund Balance – Funds that are set aside with the intent to be used for a specific purpose by the City’s highest level of decision making authority (i.e. Board of Commission) or a body or official that has been given the authority to assign funds. Assignment of fund balance is less formal than the commitment of fund balance. It does not require formal action. The City Commission has given no other body or official authority to assign funds.

Unassigned Fund Balance – Excess funds that have not been classified in the previous four categories. All funds in this category are considered spendable resources. This category also provides the resources necessary to meet unexpected expenditures and revenue shortfalls. This category is also referred to as “surplus.” The general fund is the only fund that reports a positive unassigned fund balance amount. However, in governmental funds other than the general fund, if expenditures for specific purposes exceed the amounts that are restricted, committed or assigned to those purposes, it may be necessary to report a negative unassigned fund balance in that fund.

When expenditures are incurred for purposes for which both restricted and unrestricted (committed, assigned, or unassigned) amounts are available, it shall be the policy of the City to use the restricted amounts first as permitted under the law. When an expenditure is incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used, it shall be the policy of the City to use the committed amounts first, followed by the assigned amounts and then unassigned amounts determined by management.

**M. Net Position**

Net position represents the difference between assets and deferred outflows of resources less liabilities and deferred inflows of resources. Government-wide and proprietary fund net position are divided into three components:

Net investment in capital assets – Consists of the historical cost of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction, or improvement of those assets plus deferred outflows of resources less deferred inflows of resources related to those assets.

Restricted net position – Consist of assets that have limitations imposed on their use either through constitutional provisions or enabling legislation or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. Restrictions from enabling legislation include the State Street Aid Fund, Police Drug Fund, Tourism Fund, Stormwater Utility Fund, Solid Waste Fund, and Electronic Citation Fund totaling \$1,684,922.

Unrestricted – All other net position is reported in this category.

The government-wide financial statements split the City programs between governmental and business-type activities. The beginning net position amount for the business-type activities equals fund equity of the enterprise funds from last year. The beginning net position amount for governmental activities reflects fund balance for governmental funds adjusted for the conversion to the accrual basis of accounting from last year.

**N. Inventory and Prepaid Items**

Inventory for both governmental and proprietary funds, consisting principally of materials and supplies held for consumption, are valued at cost, approximating market value, using first-in, first-out (FIFO) method. The costs of governmental funds inventories are recorded as expenditures when purchased. Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements. The cost of prepaid items is recorded as expenditures/expenses when consumed rather than when purchased. The inventories and prepaid items recorded in the governmental funds do not reflect current appropriable resources and, thus, an equivalent portion of fund balance is reported as nonspendable.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 1. Significant Accounting Policies – Continued**

**O. Contributions of Capital**

Contributions of capital in the proprietary fund financial statements arise from outside contributions of capital assets, tap-in fees to the extent they exceed the cost of the connection to the system, or from grants or outside contributions of resources restricted to capital acquisition and construction. Contributions of capital assets are recorded as revenue in the Statement of Revenue, Expenses, and Changes in Net Position.

**P. Estimates**

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

**Q. Pensions**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the City's participation in the Public Employee Retirement Plan of the Tennessee Consolidated Retirement System (TCRS), and additions to/deductions from the City's fiduciary net position have been determined on the same basis as they are reported by the TCRS for the Public Employee Retirement Plan. For this purpose, benefits (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms of the Public Employee Retirement Plan of the TCRS. Investments are reported at fair value.

**R. Other Postemployment Benefit (OPEB) Plan**

For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, have been determined on the same basis as they are reported by the City. For this purpose, the City recognizes benefit payments when due and payable in accordance with benefit terms. The City's OPEB plan is not administered through a trust.

**Note 2. Cash and Investments**

The City has no formal deposit and investment policies other than those prescribed by State of Tennessee statute and explained below.

Deposits in financial institutions are required by State statute to be secured and collateralized by the institutions. The collateral must meet certain requirements and must have a total minimum market value of 105% of the value of the deposits placed in the institutions, less the amount protected by Federal Deposit Insurance Corporation insurance (FDIC). Collateral requirements are not applicable for financial institutions that participate in the State of Tennessee's collateral pool.

As of June 30, 2019, all of the City's deposits and investments were held by financial institutions which participate in the bank collateral pool administered by the Treasurer of the State of Tennessee or in the State of Tennessee Local Government Investment Pool (LGIP). Participating banks in the bank collateral pool determine the aggregate balance of their public fund accounts. The amount of collateral required to secure these public deposits must be at least 105% of the average daily balance of public deposits held. Collected securities required to be pledged by the participant banks to protect their public fund accounts are pledged to the State Treasurer on behalf of the bank collateral pool.

The securities pledged to protect these accounts are pledged in the aggregate rather than against each individual account. The members of the pool may be required by agreement to pay an assessment to cover any deficiency. Under the additional assessment agreement, public fund accounts covered by the pool are considered to be insured for purposes of custodial credit risk disclosure.

**Note 3. Pension Plan**

**A. General Information About the Pension Plan**

*Plan Description*

Employees of the City are provided a defined benefit pension plan through the Public Employee Retirement Plan, an agent multiple-employer pension plan administered by the TCRS. The TCRS was created by state statute under Tennessee Code Annotated, Title 8, Chapters 34-37. The TCRS Board of Trustees is responsible for the proper operation and administration of the TCRS. The Tennessee Treasury Department, an agency in the legislative branch of state government, administers the plans

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 3. Pension Plan - Continued**

**A. General Information About the Pension Plan - Continued**

*Plan Description - Continued*

of the TCRS. The TCRS issues a publically available financial report that can be obtained at <https://treasury.tn.gov/Retirement/Boards-and-Governance/Reporting-and-Investment-Policies>.

*Benefits Provided*

Tennessee Code Annotated, Title 8, Chapters 34-37, establishes the benefit terms and can be amended only by the Tennessee General Assembly. The chief legislative body may adopt the benefit terms permitted by statute. Members are eligible to retire with an unreduced benefit at age 60 with 5 years of service credit or after 30 years of service credit regardless of age. Benefits are determined by a formula using the member’s highest five consecutive year average compensation and the member’s years of service credit. Reduced benefits for early retirement are available at age 55 and vested. Members vest with five years of service credit. Service related disability benefits are provided regardless of length of service. Five years of service is required for non-service related disability eligibility. The service related and non-service related disability benefits are determined in the same manner as a service retirement benefit but are reduced 10 percent and include projected service credits. A variety of death benefits are available under various eligibility criteria.

Member and beneficiary annuitants are entitled to automatic cost of living adjustments (COLAs) after retirement. A COLA is granted each July for annuitants retired prior to the 2nd of July of the previous year. The COLA is based on the change in the consumer price index (CPI) during the prior calendar year, capped at 3 percent, and applied to the current benefit. No COLA is granted if the change in the CPI is less than one-half percent. A one percent COLA is granted if the CPI change is between one-half percent and one percent. A member who leaves employment may withdraw their employee contributions, plus any accumulated interest.

*Employees Covered by Benefit Terms*

At the measurement date of June 30, 2018, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries currently receiving benefits	98
Inactive employees entitled to but not yet receiving benefits	107
Active employees	133
	338
	338

*Contributions*

Contributions for employees are established in the statutes governing the TCRS and may only be changed by the Tennessee General Assembly. Employees contribute 5 percent of salary. The City makes employer contributions at the rate set by the Board of Trustees as determined by an actuarial valuation. For the year ended June 30, 2019, employer contributions for the City were \$1,193,257 based on a rate of 16.71 percent of covered payroll. By law, employer contributions are required to be paid. The TCRS may intercept the City’s state shared taxes if required employer contributions are not remitted. The employer’s actuarially determined contribution (ADC) and member contributions are expected to finance the costs of benefits earned by members during the year, the cost of administration, as well as an amortized portion of any unfunded liability.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 3. Pension Plan – Continued**

**B. Net Pension Liability (Asset)**

The City’s net pension liability (asset) was measured as of June 30, 2018, and the total pension liability (asset) used to calculate net pension liability (asset) was determined by an actuarial valuation as of that date.

*Actuarial Assumptions*

The total pension liability as of June 30, 2018 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.50 percent
Salary Increases	Graded salary ranges from 8.72 to 3.44 percent based on age, including inflation, averaging 4.00 percent
Investment Rate of Return	7.25 percent, net of pension plan investment expenses, including inflation
Cost-of-Living Adjustment	2.25 percent

Mortality rates were based on actual experience including an adjustment for some anticipated improvement.

The actuarial assumptions used in the June 30, 2018 actuarial valuation were based on the results of an actuarial experience study performed for the period July 1, 2012 through June 30, 2016. The demographic assumptions were adjusted to more closely reflect actual and expected future experience.

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees in conjunction with the June 30, 2016 actuarial experience study. A blend of future capital market projections and historical market returns was used in a building-block method in which a best estimate of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) is developed for each major asset class. These best-estimates are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation of 2.5 percent. The best estimates of geometric real rates of return and the TCRS investment policy target asset allocation for each major asset class are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate</u>	<u>Target Allocation</u>
U.S. Equity	5.69%	31%
Developed Market International Equity	5.29%	14%
Emerging Market International Equity	6.36%	4%
Private Equity and Strategic Lending	5.79%	20%
U.S. Fixed Income	2.01%	20%
Real Estate	4.32%	10%
Short-term Securities	0.00%	1%
		<hr/> 100%

The long-term expected rate of return on pension plan investments was established by the TCRS Board of Trustees as 7.25 percent based on a blending of the three factors described above.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 3. Pension Plan – Continued**

**B. Net Pension Liability (Asset) – Continued**

*Discount Rate*

The discount rate used to measure the total pension liability was 7.25 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current rate and that contributions from the City will be made at the actuarially determined contribution rate pursuant to an actuarial valuation in accordance with the funding policy of the TCRS Board of Trustees and as required to be paid by state statute. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make projected future benefit payments of current active and inactive members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

**C. Changes in Net Pension Liability (Asset)**

	<b>Total Pension Liability (a)</b>	<b>Plan Fiduciary Net Position (b)</b>	<b>Net Pension Liability (Asset) (a) - (b)</b>
<b>Balance at June 30, 2017</b>	<u>\$ 30,551,437</u>	<u>\$ 27,020,258</u>	<u>\$ 3,531,179</u>
<b>Changes for the Year:</b>			
Service Cost	527,022	-	527,022
Interest	2,203,214	-	2,203,214
Differences Between Expected and Actual Experience	1,665	-	1,665
Changes in Assumptions	-	-	-
Contributions - Employer	-	1,099,753	(1,099,753)
Contributions - Employees	-	106,170	(106,170)
Net Investment Income	-	2,235,162	(2,235,162)
Benefit Payments, Including Refunds of Employee Contributions	(1,378,602)	(1,378,602)	-
Administrative Expense	-	(12,320)	12,320
Other Changes	-	-	-
<b>Net Changes</b>	<u>1,353,299</u>	<u>2,050,163</u>	<u>(696,864)</u>
<b>Balance at June 30, 2018</b>	<u>\$ 31,904,736</u>	<u>\$ 29,070,421</u>	<u>\$ 2,834,315</u>

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 3. Pension Plan – Continued**

**C. Changes in Net Pension Liability (Asset) – Continued**

*Sensitivity of the Net Pension Liability to Changes in the Discount Rate*

The following presents the net pension liability (asset) of the City calculated using the discount rate of 7.25 percent, as well as what the net pension liability (asset) would be if it were calculated using a discount rate that is 1-percentage-point lower (6.25 percent) or 1-percentage-point higher (8.25 percent) than the current rate:

	<b>1% Decrease (6.25%)</b>	<b>Current Discount Rate (7.25%)</b>	<b>1% Increase (8.25%)</b>
Net Pension Liability (Asset)	\$ 7,172,023	\$ 2,834,315	\$ (748,136)

**D. Pension Expense (Income) and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

*Pension Expense*

For the year ended June 30, 2019, the City recognized pension expense of \$764,045.

*Deferred Outflows of Resources and Deferred Inflows of Resources*

For the year ended June 30, 2019, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Differences Between Expected and Actual Experience	\$ 396,294	\$ -
Net Difference Between Projected and Actual Earnings on Pension Plan Investments	-	116,445
Changes in Assumptions	394,184	
Contributions Subsequent to the Measurement Date of June 30, 2018	1,193,257	-
Total	\$ 1,983,735	\$ 116,445

The amount shown above for “Contributions subsequent to the measurement date of June 30, 2018,” will be recognized as a reduction (increase) to net pension liability (asset) in the following measurement period.

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

<b>Year Ended June 30,</b>	<b>Amount</b>
2020	\$ 445,059
2021	238,782
2022	(67,280)
2023	57,205
2024	267
Thereafter	-

In the table shown above, positive amounts will increase pension expense while negative amounts will decrease pension expense.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 4. Deferred Compensation Plans**

**A. 401(k) Plan**

On December 1, 2017, the City began participation in the State of Tennessee Deferred Compensation Plan II - 401(k) (the 401k plan), created in accordance with Internal Revenue Code Section 401(k) which covers substantially all employees providing services to the City. Employees may defer a portion of their gross pay to a maximum amount allowable under current IRS regulations each year. The plan is administered by the State of Tennessee, Department of the Treasury. There were no plan forfeitures for the year ended June 30, 2019. The City does not make matching or non-matching contributions to the plan.

**B. 457 Plans**

On December 1, 2017, the City began participation in the State of Tennessee Deferred Compensation Plan I - 457(b), created in accordance with Internal Revenue Code Section 457(b) which covers substantially all employees providing services to the City. Employees may defer a portion of their gross pay to a maximum amount allowable under current IRS regulations each year. The plan is administered by the State of Tennessee, Department of the Treasury. There were no plan forfeitures for the year ended June 30, 2019. The City does not make matching or non-matching contributions to the plan.

The City has a deferred compensation plan created in accordance with Internal Revenue Code Section 457. The plan is administered by Voya Retirement Insurance and Annuity Company. The plan is available to full time employees after they have been with the City for six months. Employees may defer up to 25% of their gross pay to a maximum amount allowable under current IRS regulations per year. Deferred compensation is not available to employees until termination, retirement, death, or financial hardship. The City does not make matching or non-matching contributions to the plan.

**Note 5. Other Postemployment Benefits**

**A. Program Description**

The City administers a single-employer defined benefit postemployment healthcare plan (the Plan) to provide medical and supplemental medical insurance coverage to retired employees of the City. No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement No. 75. The City currently funds the postemployment healthcare benefits on a pay-as-you-go basis. The City Commission has the authority for establishing and amending benefits and funding policy.

**B. Benefits Provided**

The City provides post-retirement health care benefits (medical and life insurance) through a single-employer defined benefit healthcare plan to all employees who retire from the City on or after attaining age 55 with at least 10 years of service, or at any age with at least 25 years of service. Eligibility for continued medical benefits under the City’s plan requires the retired employee be eligible for benefits from the Tennessee Consolidated Retirement System (See Note 3). Benefits for retirees under age 65 are deemed to be similar to those benefits provided for actives. The healthcare plan is assumed to be the primary plan of benefits prior to age 65. It is assumed to pay benefits secondary to Medicare after attaining age 65. Participants do not receive prescription drug benefits from the City upon attaining Medicare eligibility except as may be provided under the employer group insurance plan.

The City contribution to the program consists of pay-as-you-go premiums in excess of the retiree contributions. The City provides the benefits by paying a portion of the retirees’ insurance premiums for medical and life insurance coverage under fully insured plans. Certain current retirees are grandfathered under the provision of a fixed, non-escalating contribution rate. Other retirees and spouses must pay a percentage of the total premium cost. The percentage of the premium paid by the retirees and spouses depends on the years of service at retirement.

**C. Employees Covered by Benefit Terms**

At June 30, 2019, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries currently receiving benefits	51
Active employees	118
	169
	169

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 5. Other Postemployment Benefits – Continued**

**D. Total OPEB Liability**

The City's total OPEB liability of \$10,928,964 was measured as of June 30, 2019, and was determined by an actuarial valuation as of that date.

*Actuarial Assumptions* – The total OPEB liability in the July 1, 2019 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Actuarial Cost Method	Entry Age Normal
Inflation Rate	3.00 percent
Discount Rate	3.88 percent
Health Care Cost Trend	5.00 percent level
Salary Increases	3.50 percent
Retirement Age	Retirement through TCRS after age 60 with 5 years of service or 30 years of service without regard to age.

The discount rate was based on the Bond Buyer GO-20 bond index.

Mortality rates were based on RHP-2014 Total Mortality Table with the MP-2017 Mortality Projection.

The actuarial assumptions used in the June 30, 2019 valuation were based on plan data and costs presented by the City with concurrence by the actuary.

**Changes in Total OPEB Liability**

	<b><u>Total OPEB Liability</u></b>
Balance at July 1, 2018	\$ 10,659,026
Changes for the year:	
Service cost	266,415
Interest	405,767
Benefit payments	<u>(402,244)</u>
Net Changes	<u>269,938</u>
Balance at June 30, 2019	<u>\$ 10,928,964</u>

*Sensitivity of the Total OPEB Liability to Changes in the Discount Rate* – The following presents the total OPEB liability of the City as well as what the City's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate:

	<b><u>1% Decrease (2.88%)</u></b>	<b><u>Current Discount Rate (3.88%)</u></b>	<b><u>1% Increase (4.88%)</u></b>
Total OPEB Liability	\$ 13,004,619	\$ 10,928,964	\$ 9,307,907

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 5. Other Postemployment Benefits – Continued**

**D. Total OPEB Liability – Continued**

*Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rates* – The following presents the total OPEB liability of the City, as well as what the City's total OPEB liability would be if it were calculated using rates that are 1-percentage-point lower or 1-percentage-point higher than the current rate:

	<b>1% Decrease</b>	<b>Current Trend Rate</b>	<b>1% Increase</b>
	<b>(4.00%)</b>	<b>(5.00%)</b>	<b>(6.00%)</b>
Total OPEB Liability	\$ 9,115,075	\$ 10,928,964	\$ 13,310,621

**E. OPEB Expense and Deferred Outflows/Inflows of Resources**

For the year ended June 30, 2019 the City recognized OPEB expense of \$672,182. At June 30, 2019, the City did not report deferred inflows of resources or deferred outflows of resources related to the OPEB plan.

**Note 6. Property Taxes Receivable**

Gross property taxes receivable of \$5,905,833 is summarized in the Revenue Capacity Information portion of the Statistical Section of this report on pages 67-70.

**Note 7. Capital Assets**

The following is a summary of the changes in capital assets for the fiscal year ended June 30, 2019:

	<b>Balance</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfers</b>	<b>Balance</b>
	<b>June 30, 2018</b>				<b>June 30, 2019</b>
<b>Governmental Activities</b>					
Capital Assets Not Being Depreciated					
Land	\$ 4,254,452	\$ -	\$ -	\$ -	\$ 4,254,452
Construction in Progress	1,560,472	1,735,656	-	-	3,296,128
Total Capital Assets Not Being Depreciated	\$ 5,814,924	\$ 1,735,656	\$ -	\$ -	\$ 7,550,580
Capital Assets Being Depreciated					
Buildings	\$ 7,806,410	\$ -	\$ -	\$ -	\$ 7,806,410
Improvements	7,854,204	1,270,873	-	-	9,125,077
Machinery and Equipment	10,113,508	560,281	(89,136)	-	10,584,653
Infrastructure	11,774,067	298,271	-	-	12,072,338
Total Capital Assets Being Depreciated	\$ 37,548,189	\$ 2,129,425	\$ (89,136)	\$ -	\$ 39,588,478

**City of Goodlettsville, Tennessee**  
**Notes to the Financial Statements – Continued**  
**June 30, 2019**

**Note 7. Capital Assets – Continued**

	Balance				Balance
	June 30, 2018	Additions	Disposals	Transfers	June 30, 2019
<b>Business-type Activities</b>					
Capital Assets Not Being Depreciated					
Land	\$ 2,154,521	\$ -	\$ -	\$ -	\$ 2,154,521
Construction in Progress	248,141	1,393,710	-	(723,450)	918,401
<b>Total Capital Assets Not Being Depreciated</b>	<b>\$ 2,402,662</b>	<b>\$ 1,393,710</b>	<b>-</b>	<b>\$ (723,450)</b>	<b>\$ 3,072,922</b>
Capital Assets Being Depreciated					
Buildings	\$ 4,332,627	\$ -	\$ -	\$ -	\$ 4,332,627
Improvements	5,213,308	-	-	-	5,213,308
Machinery and Equipment	2,316,994	-	-	-	2,316,994
Infrastructure	31,205,535	-	-	723,450	31,928,985
<b>Total Capital Assets Being Depreciated</b>	<b>\$ 43,068,464</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 723,450</b>	<b>\$ 43,791,914</b>
<b>Governmental Activities</b>					
Accumulated Depreciation					
Buildings	\$ 4,676,388	\$ 189,375	\$ -	\$ -	\$ 4,865,763
Improvements	4,026,263	394,243	-	-	4,420,506
Machinery and Equipment	8,467,270	896,374	(89,263)	-	9,274,381
Infrastructure	4,993,898	663,113	-	-	5,657,011
<b>Total Accumulated Depreciation</b>	<b>\$ 22,163,819</b>	<b>\$ 2,143,105</b>	<b>\$ (89,263)</b>	<b>\$ -</b>	<b>\$ 24,217,661</b>
<b>Business-type Activities</b>					
Accumulated Depreciation					
Buildings	\$ 2,115,433	\$ 108,339	\$ -	\$ -	\$ 2,223,772
Improvements	633,566	106,956	-	-	740,522
Machinery and Equipment	1,730,636	143,284	-	-	1,873,920
Infrastructure	12,099,860	731,630	-	-	12,831,490
<b>Total Accumulated Depreciation</b>	<b>\$ 16,579,495</b>	<b>\$ 1,090,209</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 17,669,704</b>
<b>Total Governmental Activities, Net</b>	<b>\$ 21,199,294</b>	<b>\$ 1,721,976</b>	<b>\$ 127</b>	<b>\$ -</b>	<b>\$ 22,921,397</b>
<b>Total Business-type Activities, Net</b>	<b>\$ 28,891,631</b>	<b>\$ 303,501</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 29,195,132</b>

**Depreciation Expense by Function**

General Government	\$ 146,496
Public Safety	603,202
State Street Aid	819,711
Sanitation	25,447
Parks & Recreation	272,466
Tourism	120,785
Storm Water	154,998
	<u>\$ 2,143,105</u>
Sewer	<u>\$ 1,090,209</u>

The City received insurance proceeds in the amount of \$43,856 for the impairment of various capital assets disposed during 2019.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 8. Long-Term Debt**

Below is a condensed schedule of maturities for long-term debt and obligations at June 30, 2019. A detailed Schedule of Long-term Debt, Principal, and Interest Requirements is included on pages 61-62 of this report.

Year Ended	Principal Due	Interest Due
<u>June 30,</u>		
2020	\$ 902,251	\$ 231,180
2021	802,633	205,333
2022	520,869	183,390
2023	531,688	169,672
2024	547,823	155,640
2025-2029	2,957,740	552,837
2030-2034	2,366,664	139,926
2035-2038	<u>77,673</u>	<u>3,725</u>
Total Long-Term Debt	<u>\$ 8,707,341</u>	<u>\$ 1,641,703</u>

**A. Business-type Activities**

Long-term debt and obligations payable at June 30, 2019 are comprised of the following:

Various notes payable to the State of Tennessee Wastewater Facility Revolving Loan Fund, due in monthly installments ranging from \$10,151 to \$41,146 including fixed interest rates ranging from 1.90% to 2.88% per annum, and maturing from July 2033 to June 2038.	<u>\$ 5,782,948</u>
Total Sewer Fund Debt Payable	5,782,948
Less: Current Portion	<u>(355,135)</u>
Long-Term Debt Payable - Sewer Fund	<u>\$ 5,427,813</u>

As of June 30, 2019, the City was obligated under the terms of two loans to the State of Tennessee Wastewater Facility Revolving Loan Fund. The City began borrowing funds under one of the loans in 2019, which are described in the next paragraph.

In August 2018, the City was awarded up to \$4,200,000 in financing under the terms of Water/Wastewater Facility Revolving Fund Loan Programs and grants funds to fund water system improvements. The project will be funded with project loans totaling \$4,100,000 and \$100,000 in principal forgiveness that will not have to be repaid by the City. The loans have an interest rate of 1.90% with repayment over 20 years after the project is completed. Under the terms of the agreements, construction of this project must be complete by December 31, 2021. The loans were separated into two separate agreements which included the CG6 18-419 agreement and the SRF 18-420 agreement. For the CG6 18-419 agreement, the City obtained funding not to exceed \$1,000,000, of which \$900,000 will be repaid in monthly installments over a 20 year period beginning at the completion of the project, and the remaining \$100,000 was a federal grant to the City. Under the SRF 18-420 agreement, the City obtained funding not to exceed \$3,200,000, all of which will be repaid in monthly installments over a 20 year period. As of June 30, 2019, the City has received \$321,621 in funding. Currently the City is making no principal or interest payments, nor is interest accruing, on the borrowed balance. As part of the loan provisions, the City can borrow additional funds, up to \$4,200,000 in total, if the project is completed by December 31, 2021. Upon completion interest begins accruing, the City will be eligible to take additional borrowings, and the monthly principal and interest payments begin immediately.

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 8. Long-Term Debt – Continued**  
**A. Business-type Activities - Continued**

The following is a summary of changes to long-term liabilities in the Business-type activities during the year ended June 30, 2019:

	<b>Balance</b>			<b>Balance</b>	<b>Due Within</b>
	<b>June 30, 2018</b>	<b>Additions</b>	<b>Reductions</b>	<b>June 30, 2019</b>	<b>1 Year</b>
Compensated Absences	\$ 20,540	\$ 1,108	\$ -	\$ 21,648	\$ 15,746
State Revolving Loan	5,792,599	321,621	331,272	5,782,948	355,135
General Obligation Refunding Bond	301,266	-	301,266	-	-
Capital Leases	21,426	-	21,426	-	-
Debt Refunding Premium	-	-	-	-	-
Net OPEB Liability	578,135	39,470	-	617,605	-
Net Pension Liability	206,234	-	34,857	171,377	-
Totals	<u>\$ 6,920,200</u>	<u>\$ 362,199</u>	<u>\$ 688,821</u>	<u>\$ 6,593,578</u>	<u>\$ 370,881</u>

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 8. Long-Term Debt – Continued**

**B. Governmental Activities**

Long-term debt and obligations payable at June 30, 2019 are comprised of the following:

General Obligation Public Improvement Bonds, Series 2013 issued to refinance existing debt, bearing interest at a variable rate ranging from 2.00% to 3.00% per annum, payable in annual installments with the final payment due March 1, 2033	\$ 2,220,000
Capital Lease Payable to Municipal Leasing Consultants, LLC bearing interest at 6% per annum, payable in annual installments of \$146,403, principal and interest payments are based on total debt of \$811,000	121,316
Capital Lease Payable to Municipal Leasing Consultants, LLC bearing interest at 3.09% per annum, payable in annual installments of \$91,737, principal and interest payments are based on total debt of \$432,000	78,516
Capital Lease Payable to Magnolia Bank, Inc. bearing interest at 3.03% per annum, payable in annual installments of \$5,606, principal and interest payments are based on total debt of \$21,445 with the final payment due in November 2019	5,324
Capital Lease Payable to Magnolia Bank, Inc. bearing interest at 3.18% per annum, payable in annual installments of \$12,973, principal and interest payments are based on total debt of \$49,504 with the final payment due in June 2020	12,556
Capital Lease Payable to Magnolia Bank, Inc. bearing interest at 3.00% per annum, payable in annual installments of \$42,112, principal and interest payments are based on total debt of \$161,158 with the final payment due in August 2019	39,413
Capital Lease Payable to PACCAR Financial Corp. bearing interest at 4.05% per annum, payable in annual installments of \$32,624, principal and interest payments are based on total debt of \$147,842 with the final payment due in April 2021	61,485
Public Building Authority Local Government Loan Program Bond, due in annual payments of principal ranging from \$158,000 through \$248,000 and semi-annual interest payments at 3.24% Maturity date is April 1, 2031	385,773
Total Governmental Activities Long-Term Obligations	2,924,383
Less: Current Portion	(547,116)
Total Long-Term Governmental Activities Obligations	\$ 2,377,267

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 8. Long-Term Debt – Continued**

**B. Governmental Activities – Continued**

The following is a summary of changes to long-term liabilities in the Governmental Activities during the year ended June 30, 2019. The compensated absences liability, OPEB obligation, and pension liability are attributable to the governmental activities will be liquidated primarily by the General Fund.

	<u>Balance</u> <u>June 30, 2018</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance</u> <u>June 30, 2019</u>	<u>Due within</u> <u>1 Year</u>
Compensated Absences	\$ 617,392	\$ -	\$ 300,134	\$ 317,258	\$ 300,134
Capital Leases	733,475	-	414,855	318,620	227,398
Bonds/Loans Payable	2,377,936	553,973	326,136	2,605,773	319,718
Net OPEB Liability	10,080,891	230,468	-	10,311,359	-
Net Pension Liability	3,324,945	-	662,007	2,662,938	-
Totals	<u>\$ 17,134,639</u>	<u>\$ 784,441</u>	<u>\$ 1,703,132</u>	<u>\$ 16,215,948</u>	<u>\$ 847,250</u>

The City has not recorded a deferred outflow of resources related to refunding of bonds as it is not considered material to the financial statements.

**Note 9. Capital Leases**

The City has ongoing capital lease agreements for the following capital assets as of June 30, 2019:

	<u>Capitalized</u> <u>Cost</u>
Public Safety Vehicles	\$ 1,114,656
General Government Vehicles/Equipment	1,023,341
Parks and Recreation Equipment	151,925
Public Works Equipment	1,137,565
Sewer Equipment	286,431
Total Assets in Machinery and Equipment	<u>\$ 3,713,918</u>

These lease agreements qualify as capital leases for accounting purposes and, therefore, have been recorded at the present value of the future minimum lease payments as of the inception dates.

The future minimum lease payments and the net present value of the minimum lease payments as of June 30, 2019, are as follows:

<u>Year Ended</u> <u>June 30,</u>	<u>Future Minimum</u> <u>Lease Pmts</u>
2020	\$ 236,354
2021	94,026
Total Minimum Lease Payments	330,380
Less: Amount Representing Interest	(11,760)
Present Value of Future Minimum Lease Payments	<u>\$ 318,620</u>

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 10. Commitments and Contingencies**

The City has the following construction projects in progress at June 30, 2019:

<u>Construction Project</u>	<u>Total Estimated Cost</u>	<u>Total Expenses Through FYE 6/30/19</u>
Governmental Activities:		
Greenway	n/a	\$ 272,410
Main Street Redevelopment	n/a	1,117,049
Conference Drive Enhancement	n/a	399,916
Conference Drive CMAQ	n/a	275,399
Splash Pad	n/a	696,832
Stream Bank	n/a	215,817
Hwy 31/41	n/a	594,102
Sidewalk Project	n/a	125,500
Total Governmental Activities		<u>\$ 3,697,025</u>
Business Type Activities:		
Sewer Project	n/a	<u>\$ 918,400</u>

At June 30, 2019, the City had outstanding borrowings of \$385,773 on a \$3,000,000 Public Building Authority Local Government Loan Program Bond to fund future projects.

The City is involved in potential claims in the normal course of business. As of June 30, 2019, the City cannot predict the outcome of the potential claims (which are covered under the City's insurance policy). Accordingly, no provision for any contingent liabilities that may result, has been made in the financial statements. Management believes that losses resulting from these matters, if any, would not have a material effect on the financial position of the City.

**Note 11. Interfund Receivables, Payables, and Transfers**

Interfund receivables and payables are attributable to charges between funds that are outstanding as of June 30, 2019 and are as follows:

<u>Fund</u>	<u>Interfund Receivable</u>	<u>Interfund Payable</u>
Governmental Activities:		
General Fund	\$ 840,635	\$ -
Capital Projects Fund	-	840,635
<b>Total</b>	<u>\$ 840,635</u>	<u>\$ 840,635</u>

Interfund balances resulted from the time lag between the dates that (1) interfund goods and services are provided or reimbursable expenditures occur, (2) transactions are recorded in the accounting system, and (3) payments between funds are made.

The composition of interfund transfers for the year ended June 30, 2019, consisted of \$126,942 transfer from the Sewer Fund to the General Fund.

Transfers are used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them, (2) move receipts restricted to debt service from the funds collecting the receipts to the debt service fund as debt service payments become due, and (3) use unrestricted revenues collected in the general fund to finance various programs accounted for in other funds in accordance with budgetary authorizations. The transfer from the sewer fund to the general fund was a result of payments in lieu of tax that do not represent equivalent services provided (1).

**City of Goodlettsville, Tennessee**  
Notes to the Financial Statements – Continued  
June 30, 2019

**Note 12. Contracts**

The City has contracts and/or agreements with White House Utility District, Madison Suburban Utility District, Department of Water Services of Metropolitan Nashville, and Waste Industries, Inc. to provide utility and solid waste services in Sumner and Davidson counties. These providers, with the exception of Waste Industries, Inc., are sole-source suppliers for utility services.

**Note 13. Risk Management**

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City participates in the Tennessee Municipal League Risk Management Pool (TMLRMP), a public entity risk pool currently operating as a common risk management and insurance program for municipalities. The City pays an annual premium to the TMLRMP for its insurance coverage. The TMLRMP is self-sustaining through member premiums and will reinsure through commercial companies for claims in excess of \$1,000,000 for each insured event. Settled claims of the city have not exceeded insurance coverage in any of the past three fiscal years.

Required Supplementary Information

**City of Goodlettsville, Tennessee**  
 Required Supplementary Information  
 Schedule of Changes in Net Pension Liability and Related Ratios Based on  
 Participation in the Public Employee Pension Plan of the TCRS  
 Last Fiscal Year ending June 30,

	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
<b>Total Pension Liability</b>					
Service Cost	\$ 359,116	\$ 404,575	\$ 419,564	\$ 458,837	\$ 527,022
Interest	1,658,224	1,775,558	1,890,070	1,982,393	2,203,214
Changes in Benefit Terms	-	-	-	2,176,025	-
Differences Between Actual and Expected Experience	519,740	435,324	93,581	9,554	1,665
Change of Assumptions	-	-	-	591,276	-
Benefit Payments, Including Refunds of Employee Contributions	(972,500)	(1,063,650)	(1,143,604)	(1,279,426)	(1,378,602)
<b>Net Change in Total Pension Liability</b>	<u>1,564,580</u>	<u>1,551,807</u>	<u>1,259,611</u>	<u>3,938,659</u>	<u>1,353,299</u>
<b>Total Pension Liability - Beginning</b>	<u>22,236,780</u>	<u>23,801,360</u>	<u>25,353,167</u>	<u>26,612,778</u>	<u>30,551,437</u>
<b>Total Pension Liability - Ending (a)</b>	<u>\$ 23,801,360</u>	<u>\$ 25,353,167</u>	<u>\$ 26,612,778</u>	<u>\$ 30,551,437</u>	<u>\$ 31,904,736</u>
<b>Plan Fiduciary Net Position</b>					
Contributions - Employer	\$ 795,723	\$ 902,048	\$ 919,489	\$ 999,605	\$ 1,099,753
Contributions - Employee	20,214	49,280	67,883	89,460	106,170
Net investment income	3,336,100	718,665	634,180	2,760,409	2,235,162
Benefit Payments, Including Refunds of Employee Contributions	(972,500)	(1,063,650)	(1,143,604)	(1,279,426)	(1,378,602)
Administrative Expense	(5,530)	(6,476)	(9,681)	(10,922)	(12,320)
Other	-	(746)	-	-	-
<b>Net Change in Plan Fiduciary Net Position</b>	<u>3,174,007</u>	<u>599,121</u>	<u>468,267</u>	<u>2,559,126</u>	<u>2,050,163</u>
<b>Plan Fiduciary Net Position - Beginning</b>	<u>20,219,737</u>	<u>23,393,744</u>	<u>23,992,865</u>	<u>24,461,132</u>	<u>27,020,258</u>
<b>Plan Fiduciary Net Position - Ending (b)</b>	<u>\$ 23,393,744</u>	<u>\$ 23,992,865</u>	<u>\$ 24,461,132</u>	<u>\$ 27,020,258</u>	<u>\$ 29,070,421</u>
<b>Net Pension Liability - Ending (a) - (b)</b>	<u>\$ 407,616</u>	<u>\$ 1,360,302</u>	<u>\$ 2,151,646</u>	<u>\$ 3,531,179</u>	<u>\$ 2,834,315</u>
<b>Plan Fiduciary Net Position as a Percentage of Total Pension Liability</b>	98.29%	94.63%	91.91%	88.44%	91.12%
<b>Covered Payroll</b>	\$ 5,468,883	\$ 6,021,684	\$ 6,138,715	\$ 6,234,019	\$ 6,574,569
<b>Net Pension Liability as a Percentage of Covered Payroll</b>	7.45%	22.59%	35.05%	56.64%	43.11%

**Notes to Schedule:**

*Changes of Assumptions.* In 2017, amounts reported as changes of assumptions resulted from changes to the inflation rate, investment rate of return, cost-of-living adjustment, salary growth, and mortality improvements.

\*GASB 68 requires a 10-year schedule for this data to be presented starting with the implementation of GASB 68. The information in this schedule is not required to be presented retroactively prior to the implementation date. Please refer to the previously supplied data from the TCRS GASB website for prior years' data, if needed.

**City of Goodlettsville, Tennessee**  
 Required Supplementary Information  
 Schedule of Contributions Based on Participation in the Public Employee Pension Plan of the TCRS  
 Last Fiscal Year Ending June 30,

	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Actuarially Determined Contribution	\$ 795,723	\$ 902,048	\$ 919,489	\$ 1,035,427	\$ 1,099,753	\$ 1,193,257
Contributions in Relation to the Actuarially Determined Contribution	<u>795,723</u>	<u>902,048</u>	<u>919,489</u>	<u>999,605</u>	<u>1,099,753</u>	<u>1,193,257</u>
Contribution Deficiency (Excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 35,822</u>	<u>\$ -</u>	<u>\$ -</u>
Covered Payroll	\$ 5,468,883	\$ 6,021,684	\$ 6,138,715	\$ 6,234,019	\$ 6,574,569	\$ 7,140,975
Contributions as a Percentage Covered Payroll	14.55%	14.98%	14.98%	16.03%	16.73%	16.71%

**Notes to Schedules:**

GASB 68 requires a 10-year schedule for this data to be presented starting with the implementation of GASB 68. The information in this schedule is not required to be presented retroactively prior to the implementation date. Please refer to previously supplied data from TCRS GASB website for prior years' data, if needed.

*Valuation Date:* Actuarially determined contribution rates for the year ended June 30, 2019 were calculated based on the June 30, 2017 actuarial valuation.

*Methods and assumptions used to determine contribution rates:*

Actuarial cost method	Entry Age Normal
Amortization method	Level dollar, closed (not to exceed 20 years)
Remaining amortization period	Varies by Year
Asset valuation	10-year smoothed within a 20 percent corridor to market value
Inflation	2.50 percent
Salary increases	Graded salary ranges from 8.72 to 3.44 percent based on age, including inflation, averaging 4.00 percent
Investment rate of return	7.25 percent, net of investment expense, including inflation
Retirement age	Pattern of retirement determined by experience study
Mortality	Customized table based on actual experience including an adjustment for some anticipated improvement
Cost of living adjustments	2.25 percent

*Changes in assumptions:*

In 2017, the following assumptions were changed: decreased inflation rate from 3.00 percent to 2.50 percent; decreased the investment rate of return from 7.50 percent to 7.25 percent; decreased the cost-of-living adjustment from 2.50 percent to 2.25 percent; decreased salary growth graded ranges from an average of 4.25 percent to an average of 4.00 percent; and modified mortality assumptions.

**City of Goodlettsville, Tennessee**

Required Supplementary Information

Schedule of Changes in Total OPEB Liability and Related Ratios

Last Fiscal Year ending June 30,

	<u>2018</u>	<u>2019</u>
<b>Total OPEB Liability</b>		
Service Cost	\$ 256,464	\$ 266,415
Interest	405,635	405,767
Benefit Payments, net	<u>(402,244)</u>	<u>(402,244)</u>
<b>Net Change in Total OPEB Liability</b>	259,855	269,938
<b>Total OPEB Liability - Beginning</b>	<u>10,399,171</u>	<u>10,659,026</u>
<b>Total OPEB Liability - Ending</b>	<u>\$ 10,659,026</u>	<u>\$ 10,928,964</u>
<b>Covered Payroll</b>	\$ 5,538,868	\$ 5,538,868
<b>Total OPEB Liability as a Percentage of Covered-Employee Payroll</b>	192.44%	197.31%

**Notes to Schedule:**

There are no assets accumulating in a trust that meets the criteria in paragraph 4 of GASB 75 related to this OPEB plan.

This is a 10-year schedule; however, the information in this schedule is not required to be presented retroactively. Years will be added to this schedule in future fiscal years until 10 years of information is available.

**City of Goodlettsville, Tennessee**

Combining Balance Sheet

Non-major Governmental Funds

June 30, 2019

	<u>Special Revenue</u>							
	<u>Solid Waste Fund</u>	<u>Stormwater Utility Fund</u>	<u>Drug Fund</u>	<u>Tourism Fund</u>	<u>Electronic Citation Fund</u>	<u>Total Special Revenue Funds</u>	<u>Capital Projects Fund</u>	<u>Total Non-major Governmental Funds</u>
<b>Assets</b>								
Cash	\$ 249,248	\$ 1,454,606	\$ 89,152	\$ 1,029,698	\$ 13,782	\$ 2,836,486	\$ -	\$ 2,836,486
Receivables, Net	176,908	108,156	-	-	-	285,064	431,088	716,152
Prepaid Items	-	-	-	-	-	-	-	-
Total Assets	<u>\$ 426,156</u>	<u>\$ 1,562,762</u>	<u>\$ 89,152</u>	<u>\$ 1,029,698</u>	<u>\$ 13,782</u>	<u>\$ 3,121,550</u>	<u>\$ 431,088</u>	<u>\$ 3,552,638</u>
<b>Liabilities and Fund Equity</b>								
<b>Liabilities</b>								
Accounts Payable	\$ 60,171	\$ 200,649	\$ 500	\$ 12,436	\$ -	\$ 273,756	\$ 88,875	\$ 362,631
Other Liabilities	-	960	-	844	-	1,804	-	1,804
Accrued Wages and Taxes	4,423	5,833	-	6,136	-	16,392	-	16,392
Due to Other Fund	-	-	-	-	-	-	840,635	840,635
Total Liabilities	<u>64,594</u>	<u>207,442</u>	<u>500</u>	<u>19,416</u>	<u>-</u>	<u>291,952</u>	<u>929,510</u>	<u>1,221,462</u>
<b>Fund Balances</b>								
Nonspendable:								
Prepaid Items	-	-	-	-	-	-	-	-
Restricted For:								
Drug Fund	-	-	88,652	-	-	88,652	-	88,652
Tourism Fund	-	-	-	609,329	-	609,329	-	609,329
Stormwater Utility Fund	-	1,309,331	-	-	-	1,309,331	-	1,309,331
Solid Waste Fund	345,351	-	-	-	-	345,351	-	345,351
Electronic Citation Fund	-	-	-	-	13,782	13,782	-	13,782
Assigned To:								
Tourism Fund	-	-	-	400,953	-	400,953	-	400,953
Solid Waste	16,211	-	-	-	-	16,211	-	16,211
Stormwater	-	45,989	-	-	-	45,989	-	45,989
Unassigned	-	-	-	-	-	-	(498,422)	(498,422)
Total Fund Balances	<u>361,562</u>	<u>1,355,320</u>	<u>88,652</u>	<u>1,010,282</u>	<u>13,782</u>	<u>2,829,598</u>	<u>(498,422)</u>	<u>2,331,176</u>
Total Liabilities and Fund Balances	<u>\$ 426,156</u>	<u>\$ 1,562,762</u>	<u>\$ 89,152</u>	<u>\$ 1,029,698</u>	<u>\$ 13,782</u>	<u>\$ 3,121,550</u>	<u>\$ 431,088</u>	<u>\$ 3,552,638</u>

See independent auditors' report.

**City of Goodlettsville, Tennessee**

Combining Statement of Revenues, Expenditures, and Changes in Fund Balances

Non-major Governmental Funds

For the Year Ended June 30, 2019

	<u>Special Revenue</u>							
	<u>Solid Waste Fund</u>	<u>Stormwater Utility Fund</u>	<u>Drug Fund</u>	<u>Tourism Fund</u>	<u>Electronic Citation Fund</u>	<u>Total Special Revenue Funds</u>	<u>Capital Projects Fund</u>	<u>Total Non-major Governmental Funds</u>
<b>Revenues</b>								
Drug Revenue	\$ -	\$ -	\$ 31,597	\$ -	\$ -	\$ 31,597	\$ -	\$ 31,597
Hotel / Motel Taxes	-	-	-	820,210	-	820,210	-	820,210
Charges for Services	1,080,439	899,642	-	64,453	7,380	2,051,914	-	2,051,914
Interest	-	22,730	-	10,625	-	33,355	-	33,355
Contributions and Grants	-	-	-	19,612	-	19,612	306,307	325,919
Miscellaneous Revenue	7,103	-	-	1,026	-	8,129	-	8,129
Total Revenues	<u>1,087,542</u>	<u>922,372</u>	<u>31,597</u>	<u>915,926</u>	<u>7,380</u>	<u>2,964,817</u>	<u>306,307</u>	<u>3,271,124</u>
<b>Expenditures</b>								
Current:								
Solid Waste Fund	1,033,895	-	-	-	-	1,033,895	-	1,033,895
Drug Fund	-	-	36,210	-	-	36,210	-	36,210
Tourism Fund	-	-	-	734,591	-	734,591	-	734,591
Stormwater Utility Fund	-	431,988	-	-	-	431,988	-	431,988
Capital Outlay	-	449,528	-	82,576	-	532,104	1,584,401	2,116,505
Total Expenditures	<u>1,033,895</u>	<u>881,516</u>	<u>36,210</u>	<u>817,167</u>	<u>-</u>	<u>2,768,788</u>	<u>1,584,401</u>	<u>4,353,189</u>
Excess of Revenues Over (Under) Expenditures	53,647	40,856	(4,613)	98,759	7,380	196,029	(1,278,094)	(1,082,065)
<b>Other Financing Sources</b>								
Debt Proceeds	-	-	-	-	-	-	553,973	553,973
Proceeds from Sale of Capital Assets	-	-	50	-	-	50	-	50
Net Change in Fund Balances	53,647	40,856	(4,563)	98,759	7,380	196,079	(724,121)	(528,042)
Fund Balance - July 1, 2018	<u>307,915</u>	<u>1,314,464</u>	<u>93,215</u>	<u>911,523</u>	<u>6,402</u>	<u>2,633,519</u>	<u>225,699</u>	<u>2,859,218</u>
Fund Balance (Deficit) - June 30, 2019	<u>\$ 361,562</u>	<u>\$ 1,355,320</u>	<u>\$ 88,652</u>	<u>\$ 1,010,282</u>	<u>\$ 13,782</u>	<u>\$ 2,829,598</u>	<u>\$ (498,422)</u>	<u>\$ 2,331,176</u>

See independent auditors' report.

**City of Goodlettsville, Tennessee**  
Schedules of Revenues, Expenditures, and Changes in Fund Balances  
Budget and Actual  
Special Revenue Funds - Non-major Funds  
For the Year Ended June 30, 2019

	Solid Waste Fund				Drug Fund			
	Original Budgeted	Final Budgeted	Actual	Variance Favorable (Unfavorable)	Original Budgeted	Final Budgeted	Actual	Variance Favorable (Unfavorable)
<b>Revenues</b>								
Drug and Gambling Revenue	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ 10,000	\$ 31,597	\$ 21,597
Charges for Services	992,800	992,800	1,080,439	87,639	-	-	-	-
Miscellaneous Revenues	4,000	4,000	7,103	3,103	-	-	-	-
Total Revenues	<u>996,800</u>	<u>996,800</u>	<u>1,087,542</u>	<u>90,742</u>	<u>10,000</u>	<u>10,000</u>	<u>31,597</u>	<u>21,597</u>
<b>Expenditures</b>								
Current:								
Solid Waste								
Salaries and Benefits	100,445	100,445	108,487	(8,042)	-	-	-	-
Supplies	4,000	4,000	3,918	82	-	-	-	-
Repairs and Maintenance	3,000	3,000	534	2,466	-	-	-	-
Solid Waste Contract	730,000	730,000	722,694	7,306	-	-	-	-
Other Operating Expenses	83,000	83,000	198,262	(115,262)	-	-	-	-
Capital Outlay	190,000	190,000	-	190,000	-	-	-	-
Drug and Gambling								
Supplies	-	-	-	-	5,000	37,660	30,983	6,677
Other Operating Expenses	-	-	-	-	5,000	5,000	5,227	(227)
Debt Service:								
Principal	-	-	-	-	-	-	-	-
Total Expenditures	<u>1,110,445</u>	<u>1,110,445</u>	<u>1,033,895</u>	<u>76,550</u>	<u>10,000</u>	<u>42,660</u>	<u>36,210</u>	<u>6,450</u>
Excess of Revenues Over (Under) Expenditures	(113,645)	(113,645)	53,647	167,292	-	(32,660)	(4,613)	28,047
<b>Other Financing Sources</b>								
Proceeds from Sale of Capital Assets	-	-	-	-	-	32,660	50	(32,610)
Total Other Financing Sources	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>32,660</u>	<u>50</u>	<u>(32,610)</u>
Net Change in Fund Balance	(113,645)	(113,645)	53,647	167,292	-	-	(4,563)	(4,563)
Fund Balance - July 1, 2018	<u>307,915</u>	<u>307,915</u>	<u>307,915</u>	<u>-</u>	<u>93,215</u>	<u>93,215</u>	<u>93,215</u>	<u>-</u>
Fund Balance - June 30, 2019	<u>\$ 194,270</u>	<u>\$ 194,270</u>	<u>\$ 361,562</u>	<u>\$ 167,292</u>	<u>\$ 93,215</u>	<u>\$ 93,215</u>	<u>\$ 88,652</u>	<u>\$ (4,563)</u>

See independent auditors' report.

**City of Goodlettsville, Tennessee**  
Schedules of Revenues, Expenditures, and Changes in Fund Balances  
Budget and Actual  
Special Revenue Funds - Non-major Funds  
For the Year Ended June 30, 2019

	Tourism Fund				Electronic Citation Fund			
	Original Budgeted	Final Budgeted	Actual	Variance Favorable (Unfavorable)	Original Budgeted	Final Budgeted	Actual	Variance Favorable (Unfavorable)
<b>Revenues</b>								
Hotel / Motel Tax	\$ 750,000	\$ 750,000	\$ 820,210	\$ 70,210	\$ -	\$ -	\$ -	\$ -
Charges for Services	48,000	48,000	64,453	16,453	6,000	6,000	7,380	1,380
Interest	3,200	3,200	10,625	7,425	-	-	-	-
Contributions and Grants	-	-	19,612	19,612	-	-	-	-
Miscellaneous Revenues	-	-	1,026	1,026	-	-	-	-
Total Revenues	<u>801,200</u>	<u>801,200</u>	<u>915,926</u>	<u>114,726</u>	<u>6,000</u>	<u>6,000</u>	<u>7,380</u>	<u>1,380</u>
<b>Expenditures</b>								
Current:								
Tourism								
Salaries and Benefits	435,492	435,492	422,539	12,953	-	-	-	-
Supplies	79,500	80,100	64,602	15,498	-	-	-	-
Repairs and Maintenance	40,000	40,000	35,716	4,284	-	-	-	-
Other Operating Expenses	261,200	279,775	211,734	68,041	-	-	-	-
Capital Outlay	122,000	122,000	82,576	39,424	-	-	-	-
Electronic Citation								
Supplies	-	-	-	-	6,000	6,000	-	6,000
Total Expenditures	<u>938,192</u>	<u>957,367</u>	<u>817,167</u>	<u>140,200</u>	<u>6,000</u>	<u>6,000</u>	<u>-</u>	<u>6,000</u>
Excess of Revenues Over (Under) Expenditures	(136,992)	(156,167)	98,759	254,926	-	-	7,380	7,380
<b>Other Financing Sources</b>								
Contributions and Grants	-	19,175	-	(19,175)	-	-	-	-
Total Other Financing Sources	<u>-</u>	<u>19,175</u>	<u>-</u>	<u>(19,175)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Change in Fund Balance	(136,992)	(136,992)	98,759	235,751	-	-	7,380	7,380
Fund Balance - July 1, 2018	<u>911,523</u>	<u>911,523</u>	<u>911,523</u>	<u>-</u>	<u>6,402</u>	<u>6,402</u>	<u>6,402</u>	<u>-</u>
Fund Balance - June 30, 2019	<u>\$ 774,531</u>	<u>\$ 774,531</u>	<u>\$ 1,010,282</u>	<u>\$ 235,751</u>	<u>\$ 6,402</u>	<u>\$ 6,402</u>	<u>\$ 13,782</u>	<u>\$ 7,380</u>

See independent auditors' report.

**City of Goodlettsville, Tennessee**  
Schedules of Revenues, Expenditures, and Changes in Fund Balances  
Budget and Actual  
Special Revenue Funds - Non-major Funds  
For the Year Ended June 30, 2019

	<b>Stormwater Utility Fund</b>			
	<b>Original Budgeted</b>	<b>Final Budgeted</b>	<b>Actual</b>	<b>Variance Favorable (Unfavorable)</b>
<b>Revenues</b>				
Charges for Services	\$ 916,500	\$ 916,500	\$ 899,642	\$ (16,858)
Interest	5,000	5,000	22,730	17,730
Total Revenues	<u>921,500</u>	<u>921,500</u>	<u>922,372</u>	<u>872</u>
<b>Expenditures</b>				
Current:				
Stormwater Utility				
Salaries and Benefits	236,356	236,356	244,472	(8,116)
Supplies	10,000	10,000	7,510	2,490
Repairs and Maintenance	7,000	7,000	2,755	4,245
Other Operating Expenses	124,000	124,000	177,251	(53,251)
Capital Outlay	1,605,000	1,605,000	449,528	1,155,472
Debt Service:				
Principal	-	-	-	-
Total Expenditures	<u>1,982,356</u>	<u>1,982,356</u>	<u>881,516</u>	<u>1,100,840</u>
Excess of Revenues Over (Under) Expenditures	(1,060,856)	(1,060,856)	40,856	1,101,712
<b>Other Financing Sources</b>				
Proceeds from Sale of Capital Assets	-	-	-	-
Total Other Financing Sources	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Change in Fund Balance	(1,060,856)	(1,060,856)	40,856	1,101,712
Fund Balance - July 1, 2018	<u>1,314,464</u>	<u>1,314,464</u>	<u>1,314,464</u>	<u>-</u>
Fund Balance - June 30, 2019	<u>\$ 253,608</u>	<u>\$ 253,608</u>	<u>\$ 1,355,320</u>	<u>\$ 1,101,712</u>

See independent auditors' report.

**City of Goodlettsville, Tennessee**  
Schedule of Revenues, Expenditures, and Changes in Fund Balances  
Budget and Actual  
Capital Projects Fund  
For the Year Ended June 30, 2019

	<u>Prior Years</u>	<u>Current Year</u>	<u>Total to Date</u>	<u>Project Authorization</u>	<u>Variance</u>
<b>Revenues</b>					
Main Street Redevelopment Grant	\$ 546,226	\$ 189,729	\$ 735,955	\$ 8,785,157	\$ 8,049,202
Conference Drive Enhancement	313,944	35,110	349,054	1,928,468	1,579,414
Splash Pad	68,204	81,468	149,672	100,000	(49,672)
I65 at Hwy 31/41	-	-	-	430,000	430,000
TDOT Greenway/Bike	-	-	-	362,150	362,150
Total Revenues	<u>928,374</u>	<u>306,307</u>	<u>1,234,681</u>	<u>11,605,775</u>	<u>10,371,094</u>
<b>Expenditures</b>					
Capital Outlay:					
Main Street Redevelopment	754,358	362,691	1,117,049	10,949,638	9,832,589
Conference Drive Enhancement	365,193	34,723	399,916	1,935,989	1,536,073
Splash Pad	135,559	561,274	696,833	200,000	(496,833)
I65 at Hwy 31/41	40,000	554,102	594,102	860,000	265,898
TDOT Greenway/Bike	200,700	71,611	272,311	600,000	327,689
Total Expenditures	<u>1,495,810</u>	<u>1,584,401</u>	<u>3,080,211</u>	<u>14,545,627</u>	<u>11,465,416</u>
<b>Other Financing Sources</b>					
Debt Issuance	-	553,973	553,973	2,846,199	2,292,226
Total Other Financing Sources	<u>-</u>	<u>553,973</u>	<u>553,973</u>	<u>2,846,199</u>	<u>2,292,226</u>
Net Change in Fund Balances		(724,121)			
Fund Balance - July 1, 2018		<u>225,699</u>			
Fund Balance (Deficit) - June 30, 2019		<u>\$ (498,422)</u>			

Note: The City has adopted project-length budgets for the capital projects fund.

## Supplementary Information

**City of Goodlettsville, Tennessee**  
Schedule of Expenditures of Federal Awards and State Financial Assistance  
For the Year Ended June 30, 2019

<u>Federal Grantor / Pass-Through Grantor / Program Title</u>	<u>CFDA Number</u>	<u>Pass Through Entity</u>	<u>Contract Number</u>	<u>Expenditures</u>
<b>Federal Awards</b>				
<b>U.S. Department of Agriculture</b>				
Urban and Community Forestry Program	10.675	Tennessee Department of Agriculture, Division of Forestry	58265	\$ <u>4,608</u>
<b>U.S. Department of Transportation</b>				
<u>Pass-through programs:</u>				
Main Street Redevelopment Project	20.205	Tennessee Department of Transportation	PIN 120326 Contract 140052 STP-M-NH-11 (74)	179,329
Conference Drive CMAQ	20.205	Tennessee Department of Transportation	CM-9321(2);19LPLM-F3-137	5,632
Conference Drive Enhancement	20.205	Tennessee Department of Transportation	PIN120327 Contract 140053 STP-M-445(2)	<u>23,273</u>
Total U.S. Department of Transportation				<u>208,234</u>
Total Federal Awards				<u>212,842</u>
<b>State Financial Assistance</b>				
<b>Commission on Fire Fighting</b>				
Commission on Fire Fighting	N/A	N/A	N/A	<u>12,600</u>
<b>Tennessee Peace Officers Standards and Training</b>				
State Used Oil Grant	N/A	N/A	N/A	600
Peace Officer Standard and Training Commission	N/A	N/A	N/A	<u>22,800</u>
				23,400
<b>Tennessee Department of Environment and Conservation</b>				
Local Parks and Recreation Fund	N/A	N/A	N/A	126,571
Agriculture Enhancement Program (Farmer's Market)				<u>1,000</u>
				127,571
<b>Tennessee Department of Tourist Development</b>				
Tourism Grant	N/A	N/A	N/A	<u>10,000</u>
<b>Department of Environment and Conservation</b>				
State Revolving Loan Fund	N/A	N/A	N/A	<u>891,363</u>
Total State Financial Assistance				<u>1,064,934</u>
Total Federal Awards and State Financial Assistance				<u>\$ 1,277,776</u>

See independent auditors' report.

## City of Goodlettsville, Tennessee

### Notes to Schedule of Expenditures of Federal Awards and State Financial Assistance For the Year Ended June 30, 2019

**Note 1. Basis of Presentation**

The accompanying Schedule of Expenditures of Federal Awards and State Financial Assistance summarized the expenditures of the City under programs of the federal and state governments for the year ended June 30, 2019. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the City, it is not intended to and does not present the financial position, changes in net position, or cash flows of the City. Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

**Note 2. Loans Outstanding**

At June 30, 2019, there was an outstanding balance of \$5,782,948 on various loans obtained through the State of Tennessee Revolving Loan Fund. There were payments of \$331,272 to the State Revolving Loan Fund during the current fiscal year.

**Note 3. Indirect Cost Rate**

The City has not elected to use the 10-percent de minimis indirect cost rate allowed under Uniform Guidance.

**City of Goodlettsville, Tennessee**  
 Schedule of Reserve, Receipts, and Disbursements  
 for State Street Aid  
 For the Year Ended June 30, 2019

<b>State Street Aid</b>		
Beginning Reserve for State Street Aid	\$	-
Receipts		
Gas Taxes	\$ 589,045	
Total Receipts		589,045
Expenditures		
Street Lights	216,492	
Street Maintenance	57,535	
Capital Improvements	<u>315,018</u>	
		<u>589,045</u>
Ending Reserve for State Street Aid	\$	<u><u>-</u></u>

See independent auditors' report.

**City of Goodlettsville**  
**Schedule of Changes - Long-Term Debt by Individual Issue**  
**For the Year Ended June 30, 2019**

Description of Indebtedness	Original Amount of Issue	Interest Rate	Date of Issue	Last Maturity Date	Outstanding July 1, 2018	Issued During Period	Paid and/or Matured During Period	Refunded During Period	Outstanding June 30, 2019
<b>Governmental Activities</b>									
<b>Bonds Payable</b>									
<u>Payable through General Fund</u>									
General Obligation Public Improvement Bonds, Series 2013	\$ 2,970,000	2.00-3.00%	6/30/2013	3/1/2033	\$ 2,355,000	\$ -	\$ 135,000	\$ -	\$ 2,220,000
General Obligation Refunding Bonds, Series 2011	3,425,000	2.00-4.00%	5/5/2011	9/1/2018	9,136	-	9,136	-	-
Total Bonds Payable through General Fund					<u>2,364,136</u>	<u>-</u>	<u>144,136</u>	<u>-</u>	<u>2,220,000</u>
<b>Capital Leases</b>									
<u>Payable through General Fund</u>									
Capital Lease - Municipal Leasing Consultants	\$ 262,920	2.39%	10/10/2013	10/10/2018	91,154	-	91,154	-	-
Capital Lease - Municipal Leasing Consultants	684,535	2.44%	8/29/2014	8/29/2020	261,281	-	139,965	-	121,316
Capital Lease - Municipal Leasing Consultants	432,000	3.09%	7/24/2015	7/24/2019	164,836	-	86,320	-	78,516
Capital Lease - Ford Motor Credit Company, LLC.	31,462	6.00%	12/20/2018	12/20/2018	10,476	-	10,476	-	-
Capital Lease - Magnolia (Jeep)	22,425	3.03%	10/28/2016	11/1/2019	10,668	-	5,344	-	5,324
Capital Lease - Magnolia (Fire Truck)	51,890	3.18%	6/2/2017	6/1/2020	24,739	-	12,173	-	12,566
Capital Lease - Magnolia (Police Car)	168,447	3.00%	8/11/2016	8/1/2019	79,877	-	40,464	-	39,413
Capital Lease - PACCAR (Dump Truck)	147,833	4.05%	4/14/2017	8/1/2019	90,444	-	28,959	-	61,485
Total Capital Leases Payable through General Fund					<u>733,475</u>	<u>-</u>	<u>414,855</u>	<u>-</u>	<u>318,620</u>
<b>Loans Payable</b>									
<u>Payable through General Fund</u>									
Public Building Authority Local Government Loan Program Bond	\$ 3,000,000	3.24%	8/22/2016	4/1/2031	13,800	553,973	182,000	-	385,773
<b>Total Governmental Activities</b>					<u>\$ 3,111,411</u>	<u>\$ 553,973</u>	<u>\$ 740,991</u>	<u>\$ -</u>	<u>\$ 2,924,393</u>
<b>Business-Type Activities</b>									
<b>Loans Payable</b>									
<u>Payable through Sewer Fund</u>									
State Revolving Loan SRF 18-420	4,200,000	1.90%	7/17/2018	6/1/2038	\$ -	\$ 321,621	\$ -	\$ -	\$ 321,621
State Revolving Loan CWA 09-224	12,500,000	2.88%	11/1/2012	7/1/2033	5,792,599	-	331,272	-	5,461,327
Total Other Loans Payable through Sewer Fund					<u>5,792,599</u>	<u>321,621</u>	<u>331,272</u>	<u>-</u>	<u>5,782,948</u>
<b>Bonds Payable and Capital Lease</b>									
<u>Payable through Sewer Fund</u>									
Capital Lease - Municipal Leasing Consultants	\$ 50,080	2.39%	10/10/2013	10/10/2018	21,426	-	21,426	-	-
General Obligation Refunding Bonds, Series 2011	3,425,000	2.00%-4.00%	5/5/2011	9/1/2018	301,266	-	301,266	-	-
<b>Total Business-Type Activities</b>					<u>\$ 6,115,291</u>	<u>\$ 321,621</u>	<u>\$ 653,964</u>	<u>\$ -</u>	<u>\$ 5,782,948</u>

See independent auditors' report.

**City of Goodlettsville, Tennessee**  
Schedule of Long-Term Debt, Principal, and Interest Requirements - Continued  
By Fiscal Year  
June 30, 2019

Fiscal Year Ended June 30,	Governmental Activities											
	General Obligation Public Improvement Bonds, Series 2013		2015 Municipal Leasing Consultants Equipment Lease		2016 Municipal Leasing Consultants Equipment Lease		Magnolia Bank Equipment Lease		Magnolia Bank Equipment Lease		Magnolia Bank Equipment Lease	
	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest	Principal	Interest
2020	\$ 140,000	\$ 50,805	\$ 61,446	\$ 3,029	\$ 78,516	\$ 2,750	\$ 5,324	\$ 70	\$ 12,566	\$ 406	\$ 39,413	\$ 209
2021	140,000	48,005	59,870	1,533	-	-	-	-	-	-	-	-
2022	145,000	45,205	-	-	-	-	-	-	-	-	-	-
2023	145,000	42,305	-	-	-	-	-	-	-	-	-	-
2024	150,000	39,405	-	-	-	-	-	-	-	-	-	-
2025	150,000	36,405	-	-	-	-	-	-	-	-	-	-
2026	155,000	33,405	-	-	-	-	-	-	-	-	-	-
2027	160,000	30,305	-	-	-	-	-	-	-	-	-	-
2028	160,000	26,905	-	-	-	-	-	-	-	-	-	-
2029	165,000	23,225	-	-	-	-	-	-	-	-	-	-
2030	170,000	19,100	-	-	-	-	-	-	-	-	-	-
2031	175,000	14,850	-	-	-	-	-	-	-	-	-	-
2032	180,000	10,038	-	-	-	-	-	-	-	-	-	-
2033	185,000	5,088	-	-	-	-	-	-	-	-	-	-
2034	-	-	-	-	-	-	-	-	-	-	-	-
2035	-	-	-	-	-	-	-	-	-	-	-	-
2036	-	-	-	-	-	-	-	-	-	-	-	-
2037	-	-	-	-	-	-	-	-	-	-	-	-
2038	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>\$ 2,220,000</b>	<b>\$ 425,046</b>	<b>\$ 121,316</b>	<b>\$ 4,562</b>	<b>\$ 78,516</b>	<b>\$ 2,750</b>	<b>\$ 5,324</b>	<b>\$ 70</b>	<b>\$ 12,566</b>	<b>\$ 406</b>	<b>\$ 39,413</b>	<b>\$ 209</b>

Fiscal Year Ended June 30,	Governmental Activities							
	Paccar Financial Equipment Lease		Local Government Loan Program Bond Series 2016		Total Governmental Activities			
	Principal	Interest	Principal	Interest	Principal	Interest		
2020	\$ 30,133	\$ 2,492	\$ 179,718	\$ 12,499	\$ 547,116	\$ 72,260		
2021	31,352	1,271	206,055	5,823	437,277	56,632		
2022	-	-	-	-	145,000	45,205		
2023	-	-	-	-	145,000	42,305		
2024	-	-	-	-	150,000	39,405		
2025	-	-	-	-	150,000	36,405		
2026	-	-	-	-	155,000	33,405		
2027	-	-	-	-	160,000	30,305		
2028	-	-	-	-	160,000	26,905		
2029	-	-	-	-	165,000	23,225		
2030	-	-	-	-	170,000	19,100		
2031	-	-	-	-	175,000	14,850		
2032	-	-	-	-	180,000	10,038		
2033	-	-	-	-	185,000	5,088		
2034	-	-	-	-	-	-		
2035	-	-	-	-	-	-		
2036	-	-	-	-	-	-		
2037	-	-	-	-	-	-		
2038	-	-	-	-	-	-		
<b>Total</b>	<b>\$ 61,485</b>	<b>\$ 3,763</b>	<b>\$ 385,773</b>	<b>\$ 18,322</b>	<b>\$ 2,924,393</b>	<b>\$ 455,128</b>		

**City of Goodlettsville, Tennessee**  
Schedule of Long-Term Debt, Principal, and Interest Requirements - Continued  
By Fiscal Year  
June 30, 2019

Fiscal Year Ended June 30,	Business-type Activities						Total	
	SRL 2010 \$12.5 Million Loan		SRL 2018 \$4.2 Million Loan		Total Business-type Activities		Principal	Interest
	Principal	Interest	Principal	Interest	Principal	Interest		
2020	\$ 340,944	\$ 152,809	\$ 14,191	\$ 6,111	\$ 355,135	\$ 158,920	\$ 902,251	\$ 231,180
2021	350,892	142,860	14,464	5,841	365,356	148,701	802,633	205,333
2022	361,128	132,619	14,741	5,566	375,869	138,185	520,869	183,390
2023	371,664	122,081	15,024	5,286	386,688	127,367	531,688	169,672
2024	382,512	111,234	15,311	5,001	397,823	116,235	547,823	155,640
2025	393,672	100,072	15,605	4,710	409,277	104,782	559,277	141,187
2026	405,168	88,583	15,904	4,413	421,072	92,996	576,072	126,401
2027	416,988	76,758	16,208	4,111	433,196	80,869	593,196	111,174
2028	429,156	64,589	16,519	3,803	445,675	68,392	605,675	95,297
2029	441,684	52,064	16,836	3,489	458,520	55,553	623,520	78,778
2030	454,572	39,175	17,158	3,170	471,730	42,345	641,730	61,445
2031	467,844	25,909	17,488	2,844	485,332	28,753	660,332	43,603
2032	481,488	12,257	17,822	2,511	499,310	14,768	679,310	24,806
2033	163,615	983	18,165	2,173	181,780	3,156	366,780	8,244
2034	-	-	18,512	1,828	18,512	1,828	18,512	1,828
2035	-	-	18,867	1,476	18,867	1,476	18,867	1,476
2036	-	-	19,229	1,117	19,229	1,117	19,229	1,117
2037	-	-	19,597	752	19,597	752	19,597	752
2038	-	-	19,980	380	19,980	380	19,980	380
<b>Total</b>	<b>\$ 5,461,327</b>	<b>\$ 1,121,993</b>	<b>\$ 321,621</b>	<b>\$ 64,582</b>	<b>\$ 5,782,948</b>	<b>\$ 1,186,575</b>	<b>\$ 8,707,341</b>	<b>1,641,703</b>

See independent auditors' report.

Statistical Section

# City of Goodlettsville, Tennessee

## Statistical Section Summary Page

June 30, 2019

### Statistical Section Summary Page:

This part of the City of Goodlettsville, Tennessee's Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, the note disclosures, and the required supplementary information says about the City's overall financial health.

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<b>Financial Trends Information</b> <i>These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time.</i>	63
<b>Revenue Capacity Information</b> <i>These schedules contain information to help the reader assess the government's most significant local revenue source, the property tax.</i>	67
<b>Debt Capacity Information</b> <i>These schedules present information to help the reader assess the affordability of the government's current level of outstanding debt and the government's ability to issue additional debt in the future.</i>	74
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Except where noted, the information in these schedules is derived from the City's Comprehensive Annual Financial Reports for the relevant years. The information has been restated, where applicable and feasible, for the adoption of new GASB pronouncements.

**City of Goodlettsville, Tennessee**  
 Financial Trends Information  
 Net Position by Component-Last Ten Fiscal Years  
 (prepared using the accrual basis of accounting)

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
<b>Governmental Activities</b>										
Net Investment in Capital Assets	\$ 12,294,327	\$ 11,896,924	\$ 11,678,308	\$ 11,437,421	\$ 14,221,387	\$ 14,693,713	\$ 15,527,487	\$ 17,071,758	\$ 18,087,883	\$ 19,996,787
Restricted for:										
State Street Aid	29,752	53,880	-	250,105	-	-	-	-	-	-
Conference Drive	-	600,202	600,911	-	-	-	-	-	-	-
Drug Fund	(5,733)	-	-	-	29,371	34,888	31,803	59,664	93,215	88,652
Tourism	832,935	802,736	963,510	874,573	323,333	491,410	739,279	780,318	714,585	959,176
Stormwater Utility	-	-	-	-	40,729	1,456	59,533	627,397	592,711	329,098
Solid Waste Fund	-	-	-	-	146,913	1,097,880	1,819,394	78,655	302,965	294,214
Electronic Citation Fund	-	-	-	-	-	6,008	16,085	286	6,402	13,782
Other Purposes	-	-	-	-	-	-	-	-	-	-
Unrestricted	1,878,211	1,526,506	3,033,833	5,404,946	4,376,371	3,880,794	4,862,609	5,961,525	(2,663,211)	(4,262,285)
Total Net Position	<u>\$ 15,029,492</u>	<u>\$ 14,880,248</u>	<u>\$ 16,276,562</u>	<u>\$ 17,967,045</u>	<u>\$ 19,138,104</u>	<u>\$ 20,206,149</u>	<u>\$ 23,056,190</u>	<u>\$ 24,579,603</u>	<u>\$ 17,134,550</u>	<u>\$ 17,419,424</u>
<b>Business Type Activities</b>										
Net Investment in Capital Assets	\$ 17,808,778	\$ 18,953,282	\$ 18,953,282	\$ 22,302,641	\$ 22,085,086	\$ 21,932,257	\$ 21,759,049	\$ 22,014,305	\$ 22,776,340	\$ 23,397,811
Restricted for:										
State Street Aid	-	-	-	-	-	-	-	-	-	-
Conference Drive	-	-	-	-	-	-	-	-	-	-
Drug Fund	-	-	-	-	-	-	-	-	-	-
Tourism	-	-	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-	-	-
Solid Waste Fund	-	-	-	-	-	-	-	-	-	-
Electronic Citation	-	-	-	-	-	-	-	-	-	-
Other Purposes	-	-	-	-	-	-	-	-	-	-
Unrestricted	4,390,079	3,422,731	4,951,012	7,695,108	8,646,906	9,910,851	11,280,670	11,821,982	10,796,194	9,669,476
Total Net Position	<u>\$ 22,198,857</u>	<u>\$ 22,376,013</u>	<u>\$ 23,904,294</u>	<u>\$ 29,997,749</u>	<u>\$ 30,731,992</u>	<u>\$ 31,843,108</u>	<u>\$ 33,039,719</u>	<u>\$ 33,836,287</u>	<u>\$ 33,572,534</u>	<u>\$ 33,067,287</u>
<b>Primary Government</b>										
Net Investment in Capital Assets	\$ 30,103,105	\$ 30,850,206	\$ 30,631,590	\$ 33,740,062	\$ 36,306,473	\$ 36,625,970	\$ 37,286,536	\$ 39,086,063	\$ 40,864,223	\$ 43,394,598
Restricted for:										
State Street Aid	29,752	53,880	-	250,105	-	-	-	-	-	-
Conference Drive	-	600,202	600,911	-	-	-	-	-	-	-
Drug Fund	(5,733)	-	-	-	29,371	34,888	31,803	59,664	93,215	88,652
Tourism	832,935	802,736	963,510	874,573	323,333	491,410	739,279	780,318	714,585	959,176
Stormwater Utility	-	-	-	-	40,729	1,456	59,533	627,397	592,711	329,098
Solid Waste Fund	-	-	-	-	146,913	1,097,880	1,819,394	78,655	302,965	294,214
Electronic Citation	-	-	-	-	-	6,008	16,085	286	6,402	13,782
Other Purposes	-	-	-	-	-	-	-	-	-	-
Unrestricted	6,268,290	4,949,237	7,984,845	13,100,054	13,023,277	13,791,645	16,143,279	17,783,507	8,132,983	5,407,191
Total Net Position	<u>\$ 37,228,349</u>	<u>\$ 37,256,261</u>	<u>\$ 40,180,856</u>	<u>\$ 47,964,794</u>	<u>\$ 49,870,096</u>	<u>\$ 52,049,257</u>	<u>\$ 56,095,909</u>	<u>\$ 58,415,890</u>	<u>\$ 50,707,084</u>	<u>\$ 50,486,711</u>

**City of Goodlettsville, Tennessee**  
**Financial Trends Information**  
**Changes in Net Position-Last Ten Fiscal Years**

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>Expenses:</b>										
<b>Governmental Activities:</b>										
General government	\$ 2,885,572	\$ 3,441,250	\$ 3,320,663	\$ 2,752,406	\$ 2,614,421	\$ 2,261,558	\$ 2,367,320	\$ 2,757,841	\$ 2,408,213	\$ 2,156,226
Public Safety	5,339,890	5,502,153	5,663,684	5,706,302	6,497,320	6,396,791	7,217,111	7,521,379	9,418,417	8,853,833
Public Works	1,142,901	1,245,971	1,053,706	1,272,691	1,527,196	1,665,390	1,618,968	1,600,430	1,909,799	1,952,923
Solid Waste	751,294	845,076	863,007	702,779	894,450	917,317	893,407	945,688	876,534	1,065,990
Parks and recreation	1,251,512	1,313,301	1,291,967	1,424,710	1,553,219	1,499,135	1,765,258	1,797,012	2,105,983	2,142,689
Tourism	270,514	323,864	383,334	509,145	501,046	602,624	665,425	782,321	1,057,754	1,014,769
Stormwater Utility	-	-	-	97,702	150,981	99,357	263,846	289,360	428,107	556,373
Interest expense on long term debt	60,363	40,026	32,329	42,212	112,537	117,292	88,910	111,068	95,104	82,003
Total governmental activities expenses	11,702,046	12,711,641	12,608,690	12,507,947	13,851,170	13,559,464	14,880,245	15,805,099	18,299,911	17,824,806
<b>Business-Type Activities</b>										
Sewer	3,746,237	4,264,052	3,380,407	4,173,995	4,340,130	4,141,980	4,643,832	4,971,845	5,675,626	5,736,950
Total primary government expenses	\$ 15,448,283	\$ 16,975,693	\$ 15,989,097	\$ 16,681,942	\$ 18,191,300	\$ 17,701,444	\$ 19,524,077	\$ 20,776,944	\$ 23,975,537	\$ 23,561,756
<b>Program Revenues</b>										
<b>Governmental Activities:</b>										
<b>Charges for Services:</b>										
General Government	\$ 221,549	\$ 236,453	\$ 137,127	\$ 197,237	\$ 135,681	\$ 310,502	\$ 270,842	\$ 685,533	\$ 291,507	\$ 324,354
Public Safety	331,612	249,802	377,653	450,102	457,760	429,923	460,072	340,545	258,512	288,706
Public Works	28,647	30,822	4,500	2,100	2,100	5,475	-	-	-	-
Solid Waste	755,567	822,711	801,298	764,672	730,821	725,196	997,912	1,014,831	1,060,878	1,087,543
Parks and recreation	250,796	249,439	271,804	251,980	326,325	268,432	316,550	334,350	347,052	325,713
Tourism	26,643	26,112	24,315	26,572	24,592	26,652	29,713	24,889	41,730	64,453
Stormwater Utility	-	-	-	195,936	199,206	919,895	972,130	899,364	1,005,410	899,642
Insurance Proceeds	110,221	98,308	195,157	2,680	13,901	60,046	253,110	13,551	107,138	43,856
Drug and Gambling Revenue	-	-	-	-	-	-	10,077	8,469	6,116	31,597
Electronic Citation	-	-	-	-	-	-	-	-	-	7,380
Operating Grants and Contributions	535,204	467,800	473,505	546,390	695,249	486,551	507,891	511,740	630,354	668,846
Capital Grants and Contributions	83,578	314,946	1,492,334	163,772	479,145	85,251	970,273	349,833	62,011	306,307
Total governmental activities program revenues	2,343,817	2,496,393	3,777,693	2,601,441	3,064,780	3,317,923	4,788,570	4,183,105	3,810,708	4,048,397
<b>Business-Type Activities</b>										
<b>Charges for Services:</b>										
Sewer	3,931,217	4,493,710	4,972,421	5,111,824	5,170,098	5,384,763	5,895,504	5,809,005	5,746,775	5,063,090
Capital Grants and Contributions	-	-	-	-	-	37,818	-	-	-	53,500
Total business-type activities program revenues	3,931,217	4,493,710	4,972,421	5,111,824	5,170,098	5,422,581	5,895,504	5,809,005	5,746,775	5,116,590
Total primary government program revenues	6,275,034	6,990,103	8,750,114	7,713,265	8,234,878	8,740,504	10,684,074	9,992,110	9,557,483	9,164,987
<b>Net (Expense)/Revenue</b>										
Governmental Activities	(9,358,229)	(10,215,248)	(8,830,997)	(9,906,506)	(10,786,390)	(10,241,541)	(10,091,675)	(11,621,994)	(14,489,203)	(13,776,409)
Business-Type Activities	184,980	229,658	1,592,014	937,829	829,968	1,280,601	1,251,672	837,160	71,149	(620,360)
Total primary government net expense	(9,173,249)	(9,985,590)	(7,238,983)	(8,968,677)	(9,956,422)	(8,960,940)	(8,840,003)	(10,784,834)	(14,418,054)	(14,396,769)
<b>General Revenues and Other Changes in Net Position</b>										
<b>Governmental Activities:</b>										
Property and Personalty Taxes	3,085,580	3,117,133	3,137,842	4,317,671	4,346,568	4,489,569	4,407,136	4,538,409	4,571,391	4,752,279
TVA and Other PILOT Taxes	162,379	291,630	248,490	282,786	223,155	233,630	236,541	197,136	198,018	206,968
Income Taxes	208,520	98,458	112,017	154,168	178,717	213,942	240,438	149,424	197,779	93,127
Sales Taxes	4,468,555	4,934,557	5,023,136	5,015,288	5,091,466	5,116,401	5,543,325	5,742,902	5,960,960	6,241,949
Alcoholic Beverage Taxes	645,542	658,616	687,506	710,163	687,448	707,930	647,773	599,933	577,726	522,347
Business Taxes	312,670	341,693	338,337	380,080	410,971	361,236	386,698	440,116	475,860	414,371
Hospitality Taxes	342,195	443,718	523,124	546,679	568,057	666,942	625,861	656,403	664,967	820,210
Franchise Taxes	-	-	-	-	252,384	373,024	593,473	545,430	673,444	635,787
Miscellaneous State Taxes	4,710	4,014	5,813	8,183	7,114	7,114	11,660	14,913	27,168	24,571
Unrestricted Investment Earnings	8,444	9,127	8,651	15,013	17,398	20,652	30,937	42,575	84,621	151,633
Miscellaneous	30,664	28,806	32,315	16,372	29,075	10,720	82,349	74,432	62,969	71,099
Transfers, Net	77,529	105,359	110,083	150,586	152,216	156,112	135,525	143,730	142,073	126,942
Total governmental activities	9,346,788	10,033,111	10,227,314	11,596,989	11,957,455	12,357,272	12,941,716	13,145,403	13,636,976	14,061,283
<b>Business-Type Activities</b>										
Investment Earnings	22,915	23,384	18,350	25,996	28,491	30,669	52,464	71,988	141,296	208,455
Insurance Recoveries and Gain on Disposal of Capital Assets	-	-	-	-	-	-	-	-	-	-
Miscellaneous	24,834	29,473	28,000	280,216	28,000	28,000	28,000	31,150	28,000	33,600
Extraordinary Item	-	-	-	5,000,000	-	-	-	-	-	-
Transfers, Net	(77,529)	(105,359)	(110,083)	(150,586)	(152,216)	(156,112)	(135,525)	(143,730)	(142,073)	(126,942)
Total business-type activities	(29,780)	(52,502)	(63,733)	5,155,626	(95,725)	(97,443)	(55,061)	27,223	27,223	115,113
Total primary government	9,317,008	9,980,609	10,163,581	16,752,615	11,861,730	12,259,829	12,886,655	13,104,811	13,664,199	14,176,396
<b>Change in Net Position</b>										
Governmental Activities	(11,441)	(182,137)	1,396,317	1,690,483	1,171,065	2,115,731	2,850,041	1,523,409	(852,227)	284,874
Business-Type Activities	155,200	177,156	1,528,281	6,093,455	734,243	1,183,158	1,196,611	796,568	98,372	(505,247)
Total primary government	\$ 143,759	\$ (4,981)	\$ 2,924,598	\$ 7,783,938	\$ 1,905,308	\$ 3,298,889	\$ 4,046,652	\$ 2,319,977	\$ (753,855)	\$ (220,373)

**City of Goodlettsville, Tennessee**  
 Financial Trends Information  
 Fund Balances, Governmental Funds - Last Ten Years  
 (prepared using the modified accrual basis of accounting)

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
<b>Governmental Funds:</b>										
General Fund										
Reserved	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,441,289
Unreserved and undesignated	-	-	-	-	-	-	-	-	-	2,536,110
Nonspendable	113,506	228,420	205,508	192,073	166,777	181,176	154,732	187,562	107,846	-
Restricted	-	-	-	-	-	-	250,105	600,911	654,082	-
Committed	2,177,582	2,345,988	2,040,454	1,606,580	1,130,658	639,178	494,462	288,552	417,825	-
Assigned	524,842	787,629	506,818	503,949	552,121	1,719,322	2,498,074	501,462	500,830	-
Unassigned	3,800,099	4,778,309	5,755,343	5,907,910	5,681,142	4,525,133	4,625,329	1,986,638	2,032,259	-
<b>Total General Fund</b>	<u>\$ 6,616,029</u>	<u>\$ 8,140,346</u>	<u>\$ 8,508,123</u>	<u>\$ 8,210,512</u>	<u>\$ 7,530,698</u>	<u>\$ 7,064,809</u>	<u>\$ 8,022,702</u>	<u>\$ 3,565,125</u>	<u>\$ 3,712,842</u>	<u>\$ 3,977,399</u>
All Other Governmental Funds										
Reserved for Special Revenue Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,983
Reserved for Capital Projects Funds	-	-	-	-	-	-	-	-	-	-
Unreserved reported in Special Revenue Funds	-	-	-	-	-	-	-	-	-	-
Unreserved reported in Capital Projects Funds	-	-	-	-	-	-	-	-	-	-
Nonspendable	-	6,070	2,249	1,116	-	-	-	-	-	-
Restricted reported in Special Revenue Funds	2,366,445	2,289,848	1,895,154	2,113,290	1,310,111	319,075	906,178	931,263	1,067,565	-
Restricted reported in Capital Projects Fund	-	-	-	-	-	-	28,628	(163,938)	-	-
Assigned reported in Special Revenue Funds	463,153	337,602	259,677	216,075	-	-	-	-	-	-
Assigned reported in the Capital Projects Fund	-	225,699	299,268	185,729	-	-	-	-	-	-
Unassigned reported in the Capital Projects Fund **	(498,422)	-	-	-	-	-	-	-	-	-
<b>Total all other governmental funds</b>	<u>\$ 2,331,176</u>	<u>\$ 2,859,219</u>	<u>\$ 2,456,348</u>	<u>\$ 2,516,210</u>	<u>\$ 1,310,111</u>	<u>\$ 319,075</u>	<u>\$ 934,806</u>	<u>\$ 767,325</u>	<u>\$ 1,067,565</u>	<u>\$ 103,983</u>
<b>Total</b>	<u>\$ 8,947,205</u>	<u>\$ 10,999,565</u>	<u>\$ 10,964,471</u>	<u>\$ 10,726,722</u>	<u>\$ 8,840,809</u>	<u>\$ 7,383,884</u>	<u>\$ 8,957,508</u>	<u>\$ 4,332,450</u>	<u>\$ 4,780,407</u>	<u>\$ 4,081,382</u>

\* In 2011 the classifications of fund balance have been changed to reflect the implementation of GASB 54.

\*\* The deficit balances are due to capital projects that are funded with short-term interfund borrowings. The balances vary due to the timing of capital projects and the issuance of debt.

**City of Goodlettsville, Tennessee**  
**Financial Trends Information**  
**Changes in Fund Balances, Governmental Funds - Last Ten Years**  
(prepared using the modified accrual basis of accounting)

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
<b>Revenues:</b>										
Local Taxes	\$ 11,039,140	\$ 10,886,148	\$ 10,511,884	\$ 10,255,979	\$ 9,910,703	\$ 9,686,052	\$ 9,358,808	\$ 8,178,409	\$ 8,210,565	\$ 7,642,524
Licenses and Permits	298,178	265,681	630,271	229,301	295,837	124,170	196,576	104,264	238,258	158,204
Fines	288,706	258,512	340,545	405,552	376,750	398,256	383,982	314,991	221,503	303,867
Drug and Gambling Revenue	31,597	14,093	22,917	22,788	24,191	28,482	17,185	29,038	27,312	23,127
Intergovernmental Revenues	2,452,777	2,444,016	2,265,235	2,649,138	2,263,258	2,296,400	2,022,271	1,972,315	2,024,861	1,999,777
Charges for Services	2,377,627	2,454,435	2,292,855	2,322,335	1,935,177	1,303,506	1,276,304	1,108,487	1,091,767	1,037,406
Hotel/Motel Taxes	820,210	664,967	656,403	625,861	542,221	457,156	442,943	426,303	362,354	272,081
Interest	33,356	24,169	3,669	8,239	2,483	2,647	2,554	3,771	1,080	-
Contributions and Grants	306,307	306,918	-	775,551	97,032	120,178	230,334	444,797	-	-
Miscellaneous Revenues	207,162	107,057	58,564	98,309	77,748	54,557	33,394	46,083	75,457	65,870
<b>Total Revenues</b>	<b>17,855,060</b>	<b>17,425,996</b>	<b>16,782,343</b>	<b>17,393,053</b>	<b>15,525,400</b>	<b>14,471,404</b>	<b>13,964,351</b>	<b>12,628,458</b>	<b>12,253,157</b>	<b>11,502,856</b>
<b>Expenditures:</b>										
<b>Current:</b>										
General Government	2,790,996	2,635,033	2,532,488	2,431,952	2,318,405	2,245,637	2,571,592	2,750,629	2,525,674	2,324,676
Public Safety	8,005,033	7,326,259	6,884,319	6,754,191	6,158,702	5,944,757	5,194,172	5,006,644	5,039,840	4,862,765
Public Works	1,083,372	1,050,972	955,780	1,043,591	1,165,939	1,081,918	940,156	940,662	969,315	960,243
Solid Waste	1,033,895	830,648	916,764	883,355	909,962	885,152	823,067	803,679	773,941	702,062
Drug Fund	36,210	8,950	1,436	28,141	23,950	4,193	14,125	238,232	36,676	45,960
Parks and Recreation	1,831,198	1,668,439	1,581,887	1,579,708	1,362,222	1,426,434	1,250,466	1,227,117	1,248,625	1,218,791
Storm Expenditures	-	-	-	-	-	-	-	34,415	131,648	57,937
Tourism	734,591	697,860	504,082	393,344	492,872	466,126	422,642	330,259	286,989	243,412
Stormwater Utility	431,988	268,105	242,258	255,083	82,020	150,981	97,702	-	-	-
Debt Service-Principal	740,774	642,947	867,803	803,403	683,453	604,672	435,381	391,465	616,030	477,341
Debt Service-Interest	87,859	92,342	134,168	101,667	107,348	120,731	31,839	32,951	55,135	60,784
Capital Outlay	3,865,207	2,509,974	3,034,433	2,131,529	2,054,159	3,778,257	2,484,254	2,015,897	456,563	734,701
<b>Total expenditures</b>	<b>20,641,123</b>	<b>17,731,529</b>	<b>17,655,418</b>	<b>16,405,964</b>	<b>15,359,032</b>	<b>16,708,858</b>	<b>14,265,396</b>	<b>13,771,950</b>	<b>12,140,436</b>	<b>11,688,672</b>
Excess of revenues over (under) expenditures	(2,786,063)	(305,533)	(873,075)	987,089	166,368	(2,237,454)	(301,045)	(1,143,492)	112,721	(185,816)
<b>Other Financing Sources &amp; Uses:</b>										
Bonds, notes, and leases	553,973	-	917,771	432,000	811,000	454,688	4,476,411	287,766	152,205	271,818
Transfers In	126,942	142,073	143,730	195,000	301,112	152,216	815,813	495,629	105,359	77,529
Transfers Out	-	-	-	(59,475)	(145,000)	-	(564,000)	(321,000)	-	-
Sale of capital assets	8,934	91,416	35,772	78,190	94,307	43,025	195,199	37,982	24,988	-
Insurance recoveries	43,856	107,138	13,551	253,110	60,046	13,901	2,680	195,157	98,308	585,889
<b>Total other financing sources (uses)</b>	<b>733,705</b>	<b>340,627</b>	<b>1,110,824</b>	<b>898,825</b>	<b>1,121,465</b>	<b>663,830</b>	<b>4,926,103</b>	<b>695,534</b>	<b>380,860</b>	<b>935,236</b>
<b>Net Change in Fund Balance</b>	<b>(2,052,358)</b>	<b>\$ 35,094</b>	<b>\$ 237,749</b>	<b>\$ 1,885,914</b>	<b>\$ 1,287,833</b>	<b>\$ (1,573,624)</b>	<b>\$ 4,625,058</b>	<b>\$ (447,958)</b>	<b>\$ 493,581</b>	<b>\$ 749,420</b>
<b>Debt Service as % of noncapital expenditures</b>	<b>4.94%</b>	<b>4.83%</b>	<b>6.85%</b>	<b>6.34%</b>	<b>5.94%</b>	<b>5.61%</b>	<b>3.97%</b>	<b>3.61%</b>	<b>5.74%</b>	<b>4.91%</b>

**City of Goodlettsville, Tennessee**  
 Revenue Capacity Information  
 Assessed Value and Estimated Actual Value of Taxable Property - Last Ten Years

Tax Year	Fiscal Year	Commercial/ Industrial	Residential	Farm/Other Property	Tangible/ Intangible Personal Property	Public Utility Property	Total Assessed Value	Total Direct Tax Rate *	Estimated Actual Taxable Value	Taxable Assessed Value As a Percentage of Actual Taxable Value
2018	2019	\$ 299,775,861	\$ 260,515,650	\$ 4,742,488	\$ 35,645,287	\$ 12,750,745	\$ 613,430,031	\$0.8163 Sumner \$0.7484 Davidson **	\$ 2,128,384,226	28.82%
2017	2018	289,940,071	251,568,300	4,714,492	35,737,274	12,284,296	594,244,433	\$0.8163 Sumner \$0.7484 Davidson **	1,953,716,561	30.42%
2016	2017	253,841,541	223,067,775	4,390,030	28,788,186	11,162,404	521,249,936	\$0.9018	1,785,551,958	29.19%
2015	2016	220,329,471	220,903,475	4,218,174	27,580,460	11,399,097	484,430,677	\$0.9018	1,696,106,610	28.56%
2014	2015	223,197,263	219,919,575	4,015,081	28,395,898	12,073,548	487,601,365	\$0.9018	1,576,044,678	30.94%
2013	2014	224,005,440	226,711,862	5,689,603	29,788,960	11,755,464	497,951,329	\$0.8785	1,612,847,183	30.87%
2012	2013	219,888,933	229,427,882	4,655,626	30,127,424	12,310,088	496,409,953	\$0.8700	1,628,807,560	30.48%
2011	2012	221,226,526	227,294,125	3,936,138	30,458,619	12,259,342	495,174,750	\$0.6338	1,609,404,205	30.77%
2010	2011	205,653,793	225,728,300	4,226,638	29,001,494	11,237,135	475,847,360	\$0.6338	1,555,073,926	30.60%
2009	2010	202,357,510	220,925,750	4,334,571	30,430,300	11,239,157	469,287,288	\$0.6338	1,541,665,322	30.44%

\* Per \$100 of assessed valuation

\*\* Split certified rate between the two Counties due to reappraisals

**City of Goodlettsville, Tennessee**  
 Revenue Capacity Information  
 Property Tax Rates - Direct and Overlapping Governments - Last Ten Years

Fiscal Year	Levy Year	Direct Rate*		Overlapping Rates**		Total	
		Sumner City	Davidson City	Sumner County	Davidson County	Sumner City	Davidson City
2010	2009	\$ 0.6338	\$ 0.6338	\$ 2.0208	\$ 3.5600	\$ 2.6546	\$ 4.1938
2011	2010	\$ 0.6338	\$ 0.6338	\$ 2.0208	\$ 3.5600	\$ 2.6546	\$ 4.1938
2012	2011	\$ 0.6338	\$ 0.6338	\$ 2.0208	\$ 3.5600	\$ 2.6546	\$ 4.1938
2013	2012	\$ 0.8700	\$ 0.8700	\$ 2.0208	\$ 4.0400	\$ 2.8908	\$ 4.9100
2014	2013	\$ 0.8785	\$ 0.8785	\$ 2.0208	\$ 3.9200	\$ 2.8993	\$ 4.7985
2015	2014	\$ 0.9018	\$ 0.9018	\$ 2.5000	\$ 3.9240	\$ 3.4018	\$ 4.8258
2016	2015	\$ 0.9018	\$ 0.9018	\$ 2.5000	\$ 3.9240	\$ 3.4018	\$ 4.8258
2017	2016	\$ 0.9018	\$ 0.9018	\$ 2.5000	\$ 3.9240	\$ 3.4018	\$ 4.8258
2018	2017	\$ 0.8163	\$ 0.7484	\$ 2.5000	\$ 2.7550	\$ 3.3163	\$ 3.5034
2019	2018	\$ 0.8163	\$ 0.7484	\$ 2.5000	\$ 2.7550	\$ 3.3163	\$ 3.5034

Source-Tennessee Comptroller of the Treasury

Levied per \$100 of assessed value

\* Property tax rate within the City may differ by County

\*\* Property tax rate levied on County Property within the City

**City of Goodlettsville, Tennessee**

Revenue Capacity Information

Principal Property Taxpayers

Taxpayer	2019			Taxpayer	2010		
	Total Assessed Value	Rank	Percent of Total Assessed Value		Total Assessed Value	Rank	Percent of Total Assessed Value
Dollar General	\$ 26,034,218	1	4.24%	Dollar General	\$ 17,816,920	1	3.80%
IBP/Tyson	17,610,216	2	2.87%	IBP/Tyson	15,519,616	2	3.31%
Piccadilly Apartments	12,423,080	3	2.03%	Rivergate Mall	14,898,848	3	3.17%
Milburn SPN, LLC	11,370,680	4	1.85%	Realty Associates Iowa Corp	10,758,720	4	2.29%
Preston Run	10,400,000	5	1.70%	KC Investors	8,917,800	5	1.90%
Associated Wholesale Grocers	9,560,160	6	1.56%	Piccadilly	7,680,000	6	1.64%
United Fidelity Bank/Pedcor	8,748,640	7	1.43%	Lenoxgate	6,269,080	7	1.34%
KDI Rivergate Mall	8,731,420	8	1.42%	Preston Run	5,865,200	8	1.25%
M3Cent (Lenoxgate)	8,382,240	9	1.37%	United Fidelity Bank/Pedcor	4,337,280	9	0.92%
USF Holland	5,639,936	10	0.92%	Armed Services Mutual Benefit	3,799,246	10	0.81%
Totals	<u>\$ 118,900,590</u>		<u>19.38%</u>		<u>\$ 95,862,710</u>		<u>20.43%</u>
Total Assessed Value	<u>\$ 613,430,031</u>				<u>\$ 469,287,288</u>		

Source: City Tax Rolls

Note: Fiscal Year 2019 reflects Tax Year 2018 and Fiscal Year 2010 reflects 2009 Tax Year

**City of Goodlettsville, Tennessee**  
 Revenue Capacity Information  
 Property Tax Levies and Collections - Last Ten Fiscal Years

Fiscal Year	Levy Year	Total Tax Levy	Current Tax Collections	Percent Collected	Delinquent Tax Collections	Total Collections	Total Collected as Percent of Current Levy	Outstanding Delinquent Taxes	Outstanding Delinquent Taxes as Percent of Current Levy
2010	2009	\$ 3,091,341	\$ 3,080,094	99.64%	\$ 3,236	\$ 3,083,330	99.74%	\$ 11,247	0.36%
2011	2010	3,120,154	3,103,438	99.46%	5,312	3,108,750	99.63%	16,716	0.54%
2012	2011	3,136,109	3,119,675	99.48%	7,036	3,126,711	99.70%	16,434	0.52%
2013	2012	4,306,206	4,267,861	99.11%	-	4,267,861	99.11%	38,345	0.89%
2014	2013	4,321,737	4,308,316	99.69%	3,215	4,311,531	99.76%	13,421	0.31%
2015	2014	4,362,605	4,343,145	99.55%	13,573	4,356,718	99.87%	19,460	0.45%
2016	2015	4,309,204	4,292,519	99.61%	13,195	4,305,714	99.92%	16,684	0.39%
2017	2016	4,328,565	4,301,438	99.37%	19,266	4,320,704	99.82%	27,127	0.63%
2018	2017	4,440,167	4,387,392	98.81%	44,007	4,431,399	99.80%	52,774	1.19%
2019	2018	4,669,113	4,413,599	94.53%	138,011	4,551,610	97.48%	117,503	2.52%

**City of Goodlettsville, Tennessee**  
 Revenue Capacity Information  
 Local Sales Tax Collections - Last Ten Fiscal Years

<b>Fiscal Year</b>	<b>Total Remittances From State *</b>	<b>City Direct Rate</b>	<b>County Rate**</b>	<b>Local Tax Rate</b>	<b>State Tax Rate</b>	<b>Total Tax Rate</b>
2010	\$ 3,528,506	1.125%	1.125%	2.25%	7.00%	9.25%
2011	3,952,584	1.125%	1.125%	2.25%	7.00%	9.25%
2012	3,953,658	1.125%	1.125%	2.25%	7.00%	9.25%
2013	3,919,097	1.125%	1.125%	2.25%	7.00%	9.25%
2014	3,956,919	1.125%	1.125%	2.25%	7.00%	9.25%
2015	3,917,651	1.125%	1.125%	2.25%	7.00%	9.25%
2016	4,262,318	1.125%	1.125%	2.25%	7.00%	9.25%
2017	4,422,930	1.125%	1.125%	2.25%	7.00%	9.25%
2018	4,609,216	1.125%	1.125%	2.25%	7.00%	9.25%
2019	4,829,534	1.125%	1.125%	2.25%	7.00%	9.25%

\* Remittances above represent the City's portion of the Local Option Sales Tax collections

\*\*The county rate for both Sumner County and Davidson County has been the same for the past ten years

## City of Goodlettsville, Tennessee

### Revenue Capacity Information

#### Local Sales Tax Revenue by Industry, Principal Employers - Fiscal Years 2010 and 2019

Sector	Fiscal Year 2010				Fiscal Year 2019			
	Number of Filers	% of Total	Tax Liability	% of Total	Number of Filers	% of Total	Tax Liability	% of Total
1 Retail Trade	325	54.62%	\$5,063,703	83.50%	199	39.72%	\$5,385,984	68.99%
2 Services	157	26.39%	\$457,610	7.55%	109	21.76%	\$666,283	8.53%
3 Manufacturing	40	6.72%	\$98,319	1.62%	23	4.59%	\$162,931	2.09%
4 Wholesale Trade	36	6.05%	\$195,034	3.22%	15	2.99%	\$308,027	3.95%
5 Construction	6	1.01%	\$50,636	0.84%	7	1.40%	\$81,820	1.05%
6 Finance Insurance Real Estate					4	0.80%	\$355,900	4.56%
7 Transportation and Utilities	5	0.84%	\$28,530	0.47%	5	1.00%	\$46,015	0.59%
8 Agriculture								
9 Other, Non Classified	21	3.53%	\$59,920	0.99%	136	27.15%	\$794,106	10.17%
<b>Total</b>	<b>595</b>	<b>100.00%</b>	<b>\$6,064,174</b>	<b>100.00%</b>	<b>501</b>	<b>100.00%</b>	<b>\$7,807,244</b>	<b>100.00%</b>

Source: Tennessee Department of Revenue, Research Section

**Notes:**

1. Figures subject to revision due to amended taxpayer returns.
2. Figures represent local sales tax collected by taxpayers during the period, not disbursements from the Department of Revenue. Thus, amounts presented above do not match amounts reflected within the financial report.
3. Changes in local telecommunications sourcing rules in 2003 reduced the number of taxpayers reporting in Transportation and Utilities.
4. Does not include Goodlettsville share of county clerk or out-of-state taxpayer amounts.
5. Totals include data for unavailable categories.

**City of Goodlettsville, Tennessee**  
 Revenue Capacity Information  
 Local Taxable Sales by Category - Last Ten Calendar Years

<b>Category</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
1 Apparel Stores	\$11,177,219	\$13,091,318	\$15,453,478	\$15,163,327	\$14,690,460	\$9,240,693	\$8,806,722	\$10,532,155	\$6,779,785
2 General Merchandise Stores	\$56,717,443	\$57,495,030	\$56,713,043	\$5,234,997	\$51,820,521	\$33,237,250	\$44,758,460	\$45,891,155	\$43,404,218
3 Food Stores	\$58,652,022	\$59,847,661	\$63,667,049	\$66,800,404	\$69,476,181	\$71,660,715	\$74,109,506	\$83,921,513	\$87,878,409
4 Eating and Drinking Places	\$41,159,929	\$42,109,529	\$42,673,201	\$43,794,512	\$43,411,685	\$41,023,403	\$42,526,373	\$43,360,207	\$45,563,226
5 Furniture Stores	\$16,149,990	\$16,371,262	\$15,505,792	\$16,169,382	\$18,634,467	\$20,060,576	\$20,232,835	\$21,315,240	\$20,557,948
6 Building Materials	\$2,379,458	\$1,401,986	\$1,043,947	\$958,844	\$1,021,571	\$1,491,112	\$1,873,552	\$2,039,008	\$2,074,417
7 MV Dealers and Service Stations	\$12,554,851	\$14,263,250	\$13,658,966	\$14,107,079	\$14,409,443	\$15,424,631	\$15,095,978	\$15,619,174	\$14,952,628
8 Other Retail	\$25,638,895	\$26,709,519	\$31,428,412	\$29,801,903	\$32,079,415	\$30,768,524	\$32,748,315	\$36,811,222	\$40,511,756
9 All Other Outlets	\$39,655,013	\$50,722,679	\$58,612,437	\$56,001,704	\$54,768,538	\$61,548,170	\$67,893,955	\$71,998,053	\$76,289,334
<b>Total</b>	<b>\$264,084,820</b>	<b>\$282,012,234</b>	<b>\$298,756,325</b>	<b>\$248,032,152</b>	<b>\$300,312,281</b>	<b>\$284,455,074</b>	<b>\$308,045,696</b>	<b>\$331,487,727</b>	<b>\$338,011,721</b>

Source: Department of Revenue, Research Section

Note: Figures subject to revision due to amended taxpayer returns.

**City of Goodlettsville, Tennessee**  
 Debt Capacity Information  
 Ratios of Outstanding Debt by Type - Last Ten Fiscal Years

	Population **	Governmental Activities			Business-Type Activities				Total Primary Government	Percent of Personal Income*	Debt Per Capita
		General Obligation Bonds	Capital Leases	Capital Notes	General Obligation Bonds	State Loan - Wastewater	Capital Leases	Capital Notes			
2010	15,921	\$ 422,930	\$ 246,946	\$ 166,667	\$ 230,000	\$ 4,625,014	\$ -	\$ 250,000	\$ 5,941,557	1.33%	373
2011	15,921	281,730	256,333	-	3,400,000	7,722,973	-	-	11,661,036	2.61%	732
2012	15,921	126,584	307,780	-	2,863,536	11,178,796	-	-	14,476,696	3.26%	909
2013	15,921	3,078,803	1,396,025	-	2,461,198	7,313,392	235,014	-	14,484,432	3.26%	910
2014	15,921	2,950,810	1,374,154	-	2,054,191	7,003,156	188,281	-	13,570,592	3.05%	852
2015	15,921	2,812,182	1,640,329	-	1,632,819	6,757,101	140,616	-	12,983,047	2.92%	815
2016	15,921	2,668,131	1,400,958	-	1,201,870	6,427,229	92,003	-	11,790,191	2.65%	741
2017	15,921	2,514,457	1,221,902	-	761,345	6,140,541	42,422	-	10,680,667	2.40%	671
2018	15,921	2,364,136	733,475	13,800	301,266	5,792,599	21,426	-	9,226,702	2.08%	580
2019	15,921	2,605,773	318,620	-	-	5,782,948	-	-	8,707,341	1.96%	547

Source: Population per the US Census Bureau

Note: Details regarding the City's outstanding debt can be found in the notes to the financial statements.

**City of Goodlettsville, Tennessee**  
 Debt Capacity Information  
 Ratios of General Obligation Debt Outstanding - Last Ten Fiscal Years

<b>Tax Year</b>	<b>Fiscal Year</b>	<b>Population</b>	<b>Total Assessed Value</b>	<b>General Obligation Bonds</b>	<b>Ratio of General Obligation Debt to Assessed Value</b>	<b>Net General Obligation Debt Per Capita</b>
2009	2010	15,921	\$ 469,287,288	\$ 422,930	0.09%	\$ 27
2010	2011	15,921	475,847,360	281,730	0.06%	18
2011	2012	15,921	495,174,750	126,584	0.03%	8
2012	2013	15,921	496,409,953	3,078,803	0.62%	193
2013	2014	15,921	497,951,329	2,950,810	0.59%	185
2014	2015	15,921	487,568,037	2,812,182	0.58%	177
2015	2016	15,921	487,227,976	2,668,131	0.55%	168
2016	2017	15,921	495,249,426	2,518,656	0.51%	158
2017	2018	15,921	594,244,433	2,364,136	0.40%	148
2018	2019	15,921	613,430,031	2,605,773	0.42%	164

Source: Population data per the US Census Bureau

**City of Goodlettsville, Tennessee**  
 Debt Capacity Information  
 Direct and Overlapping Governmental Activities Debt

<u>Jurisdiction</u>	<u>General Obligation Debt Outstanding</u>	<u>Percentage Applicable to City *</u>	<u>Amount Applicable to City *</u>
Sumner County	\$ 143,460,000	13.45%	\$ 19,291,783
Davidson County	\$ 2,332,612,026	1.92%	<u>\$ 44,689,803</u>
Subtotal, overlapping debt			\$ 63,981,586
City of Goodlettsville direct debt of governmental activities			\$ 2,924,383
Total direct and overlapping debt			<u><u>\$ 66,905,969</u></u>

\* Based upon Assessed Value of Property in:

Sumner County	\$ 4,561,666,107
Davidson County	\$ 32,018,361,732
City of Goodlettsville	\$ 613,430,031

**City of Goodlettsville, Tennessee**  
 Debt Capacity Information  
 Legal Debt Margin Information - Last Ten Fiscal Years

<b>Fiscal Year</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
Assessed Value	\$ 613,430,031	\$ 594,244,433	\$ 495,249,426	\$ 484,430,677	\$ 487,568,037	\$ 497,951,329	\$ 496,409,953	\$ 495,174,750	\$ 475,847,360	\$ 469,287,288
General Obligation Debt	\$ 2,605,773	\$ 3,111,411	\$ 3,736,360	\$ 4,069,089	\$ 4,452,511	\$ 4,324,964	\$ 4,474,828	\$ 434,365	\$ 538,063	\$ 836,542
Debt as % of Assessed Value	0.42%	0.52%	0.75%	0.84%	0.91%	0.87%	0.90%	0.09%	0.11%	0.18%

Note: The City has no legal debt limit

**City of Goodlettsville, Tennessee**  
 Demographic and Economic Information  
 Demographic and Economic Statistics - Last Ten Years

<b>Year</b>	<b>Population</b>	<b>Total Personal Income</b>	<b>Per Capita Personal Income *</b>	<b>Median Age</b>	<b>Education Level in Years of Schooling</b>	<b>Davidson Unemployment Rate**</b>	<b>Sumner Unemployment Rate**</b>
2010	15,921	\$ 446,870,628	\$ 28,068	39.90	13.62	8.9	8.8
2011	15,921	446,870,628	28,068	39.90	13.62	8.2	8.1
2012	15,921	444,371,031	27,911	39.90	13.62	6.6	6.7
2013	15,921	444,371,031	27,911	39.90	13.62	6.9	6.8
2014	15,921	444,371,031	27,911	39.90	13.62	6.9	6.8
2015	15,921	444,371,031	27,911	39.90	13.62	6.9	6.8
2016	15,921	459,113,877	28,837	37.00	13.62	3.8	4.1
2017	15,921	464,288,202	29,162	43.10	13.62	2.7	2.9
2018	15,921	460,132,821	28,901	42.50	13.62	2.2	2.4
2019	15,921	491,815,611	30,891	40.20	13.62	2.7	3.0

\* Total personal income is calculated using population and per capita personal income information.

\*\* ESRI and Middle Tennessee Industrial Development Association

**City of Goodlettsville, Tennessee**  
 Demographic and Economic Information  
 Principal Employers

Employer	Product/Service	2019			2010	
		Employees	Rank		Employees	Rank
Tyson Foods, Inc	Meat Packing	1,993	1	53%	1,512	1
Dollar General Corporation HDQ	Retail Distribution	1,100	2	29%	900	2
Associated Wholesale Grocers	Food Distribution	315	3	8%	162	3
City of Goodlettsville	Government	141	4	4%	135	4
Des-Case	Filters	90	5	2%	NA	
The American Bottling Company	Bottled and Canned Soft Drinks	70	6	2%	NA	
Prevost Motorcar	High-end luxury motor coaches	52	7	1%	NA	
Richards & Southern	Entertainment Marketing	50	8	1%	NA	
		3,811			2,709	

Source: City Tax Rolls and Middle Tennessee Industrial Development Association

**City of Goodlettsville, Tennessee**  
 Operating Information  
 Full-time Equivalent City Government by Function - Last Ten Fiscal Years

Function	Full-time Equivalent Employees as of June 30,									
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
General Government	11.7	11.9	11.0	12.0	14.0	11.0	12.0	13.0	13.0	11.0
Community Services	5.0	5.0	6.0	6.0	5.0	6.0	6.0	7.0	7.0	7.0
Police	62.5	61.1	55.2	63.6	60.4	56.0	57.0	56.0	57.0	53.0
Fire	28.8	28.4	26.0	23.0	23.8	19.0	19.0	19.0	19.0	18.0
Hwys and Streets	10.4	9.2	10.7	8.3	12.2	15.0	14.0	14.0	14.0	11.0
Tourism *	7.1	6.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Parks and Recreation	18.6	15.2	29.0	20.0	23.0	18.0	17.0	17.0	18.0	19.0
Sanitation	1.00	1.0	1.0	1.0	1.7	0.0	0.0	0.0	5.0	7.0
Sewer	8.3	8.6	7.7	8.3	6.6	6.0	6.0	6.0	6.0	9.0
Stormwater	2.00	2.0	2.0	2.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Total</b>	<b>155.4</b>	<b>149.0</b>	<b>148.6</b>	<b>144.2</b>	<b>146.6</b>	<b>131.0</b>	<b>131.0</b>	<b>132.0</b>	<b>139.0</b>	<b>135.0</b>

\* 2018 reflects new Tourism Department

## City of Goodlettsville, Tennessee

### Operating Information Operating Indicators by Function

Function	Fiscal Year							
	2019	2018	2017	2016	2015	2014	2013	2012
<b>Police</b>								
Calls for Service	47,537	45,584	45,367	46,794	48,701	41,559	34,780	29,263
Traffic Accidents	750	886	845	911	833	909	935	1,200
<b>Fire</b>								
Calls for Service	3,648	3,637	3,670	3,156	2,837	2,730	2,713	2,651
EMS/Rescue Incidents	2,584	2,589	2,525	2,203	1,990	1,772	1,837	1,836
Structure fires	6	8	11	17	20	10	18	18
Fire Inspections	47	10	32	29	24	57	73	73
<b>Community Services</b>								
Total Permits Issued	491	355	438	306	192	181	99	188
Construction Plans Reviewed	14	13	30	81	85	51	12	37
Certificates of Occupancy Issued	112	69	86	98	42	46	73	33
Building Inspections	738	1,205	1,096	657	353	310	271	318

Source: City Departmental Statistical Data

Note: Accurate historical statistical data prior to fiscal year 2012 for these indicators is not available

**City of Goodlettsville, Tennessee**  
 Operating Information  
 Capital Assets Statistics by Function - Last Ten Fiscal Years

Function	Fiscal Year									
	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Police										
Stations	1	1	1	2	2	2	2	1	1	1
Vehicles	50	50	50	45	45	50	53	52	*	*
Fire										
Stations	1	1	1	1	1	1	1	1	1	1
Fire Trucks	6	6	6	6	6	6	6	6	6	6
Autos and trucks	3	3	3	3	3	3	3	3	3	3
Inflatable boat	1	1	1	1	1	1	1	1	-	-
Public Works										
Streets (miles)	85	85	85	85	85	85	85	85	85	83
Traffic Signals	21	21	21	21	22	22	21	21	21	20
Parks and Recreation										
Acreage	210.0	210.0	210.0	210.0	210.0	210.0	210.0	205.4	205.4	205.4
Playgrounds	5	5	5	5	4	4	3	3	3	3
Baseball/softball diamonds	12	12	12	12	12	12	12	12	12	12
Soccer/football fields	15	15	15	15	15	14	14	14	14	14
Dog parks	1	1	1	1	1	1	1	1	1	1
Historical sites	2	2	2	2	2	2	2	2	2	2

\* Data not available

# City of Goodlettsville, Tennessee

## Operating Information

### Utility Rate Structure

The City of Goodlettsville's Sewer Fund had approximately 4,812 customers at June 30, 2019. Its rate structure was as follows:

<b>Residential</b> <i>(Minimum Charges per Month up to 200 Cubic Feet Usage)</i>		<b>Small Commercial and Industrial</b> <i>(Minimum Charges per Month up to 200 Cubic Feet Usage)</i>	
Meter Size	Rate (\$)	Meter Size	Rate (\$)
5/8"	10.98	5/8"	12.27
3/4"	31.15	3/4"	34.89
1"	37.52	1"	42.02
1 1/2"	55.16	1 1/2"	61.78
2"	74.28	2"	83.19
3"	98.01	3"	109.77
4"	159.72	4"	178.88
6"	250.80	6"	280.91
8"	392.22	8"	439.28
10"	392.22	10"	439.28
Usage over 200 Cubic Feet	6.82 per 100 cu.ft.	Usage over 200 Cubic Feet	7.64 per 100 cu.ft.

<b>Intermediate Commercial and Industrial</b> <i>(Minimum Charges per Month up to 200 Cubic Feet Usage)</i>		<b>Large Commercial and Industrial</b> <i>(Minimum Charges per Month up to 200 Cubic Feet Usage)</i>	
Meter Size	Rate (\$)	Meter Size	Rate (\$)
5/8"	40.17	5/8"	1,550.46
3/4"	55.97	3/4"	1,567.22
1"	62.41	1"	1,572.67
1 1/2"	77.51	1 1/2"	1,587.75
2"	94.68	2"	1,604.93
3"	118.50	3"	1,620.00
4"	187.57	4"	1,689.17
6"	289.60	6"	1,791.17
8"	450.81	8"	1,961.07
10"	450.81	10"	1,961.07
Usage over 200 Cubic Feet	6.23 per 100 cu.ft.	Usage over 200 Cubic Feet	4.70 per 100 cu.ft.

The City also had approximately 5,050 Solid waste customers at June 30, 2019 that are charged \$16/month per residential living unit - standard rate. Overall rates range from \$8 to \$24.

**Internal Control and Compliance Section**



**Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and  
Other Matters Based on an Audit of Financial Statements Performed in Accordance  
With Government Auditing Standards**

To the Honorable Mayor and Members of the City Commission  
City of Goodlettsville, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Goodlettsville, Tennessee (the City), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated December 20, 2019.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Blankenship CPA Group, PLLC*

Blankenship CPA Group, PLLC  
Goodlettsville, Tennessee  
December 20, 2019

**City of Goodlettsville, Tennessee**  
Summary Schedule of Prior Audit Findings  
June 30, 2019

*I. Financial Statement Findings*

<b>Finding Number</b>	<b>Finding Title</b>	<b>Status</b>
N/A	None Identified	N/A

*II. Federal Award Findings and Questioned Costs*

<b>Finding Number</b>	<b>Finding Title</b>	<b>Status</b>
N/A	None Identified	N/A

*III. Compliance and Other Matters*

<b>Finding Number</b>	<b>Finding Title</b>	<b>Status</b>
N/A	None Identified	N/A